

Delegated Mechanisms

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- CEO compensation structuring
- personalized insurance provision

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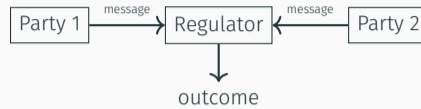
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A general framework

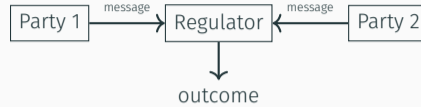
Bilateral Trade

If regulator intermediates \Rightarrow Mech Design

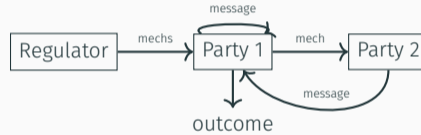


The Key Restrictions

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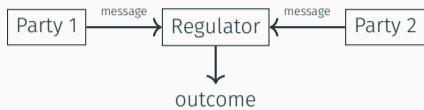


No intermediation \Rightarrow Delegated Mechs

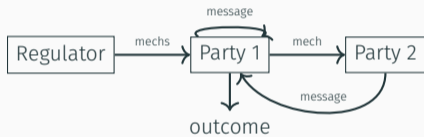


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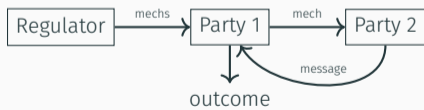
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Transparency \Rightarrow Restricted mechs



Standard Setup

2 Agents, $i \in \{1, 2\}$

Private type $\theta_i \sim F_i \in \Delta\Theta$

Set of outcomes X

Payoff: $u_i(\theta_i, x)$

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$g : M \rightarrow \Delta X$ outcome function

Social choice function: $f : \Theta \times \Theta \rightarrow \Delta X$

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$$\mathcal{C} = (i, [\mathcal{M}^\lambda]_{\lambda \in \Lambda})$$

\mathcal{C} induces a **regulated game**:

Agent i picks an i -mechanism from $[\mathcal{M}^\lambda]_{\lambda \in \Lambda}$

Agent $-i$ sends a message from M_{-i}^λ

Definition

A social choice function is implementable through delegation if, for all type profiles, (θ_1, θ_2) , $f(\theta_1, \theta_2)$ is a PBE outcome in a regulated game.

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Theorem

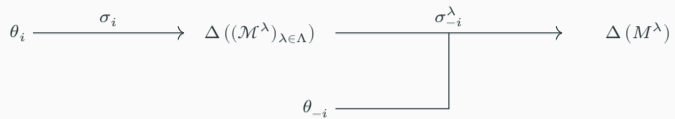
A social choice function is implementable through delegation if and only if it is implementable in a grand mechanism in dominant strategies for one of the agents (DSIC-1).

Regulated
Game

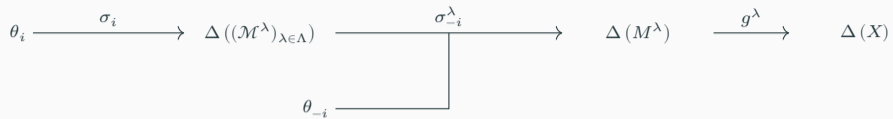
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Game

$$\theta_i \xrightarrow{\sigma_i} \Delta((\mathcal{M}^\lambda)_{\lambda \in \Lambda})$$

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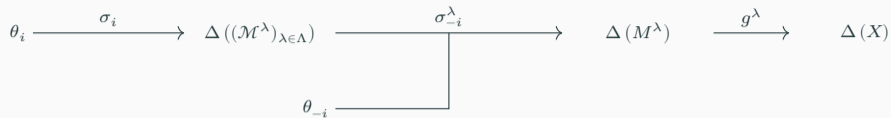


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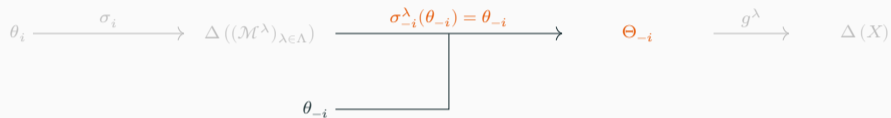


Proof Sketch

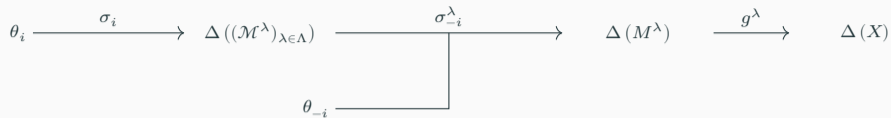
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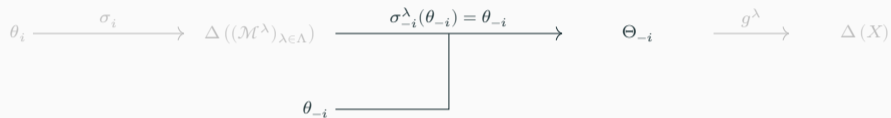
Rev Principle ($-i$)



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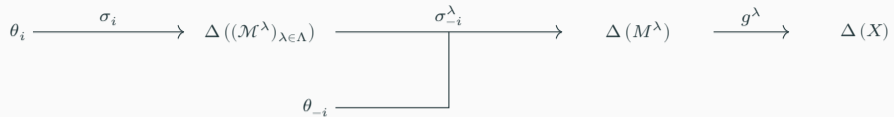


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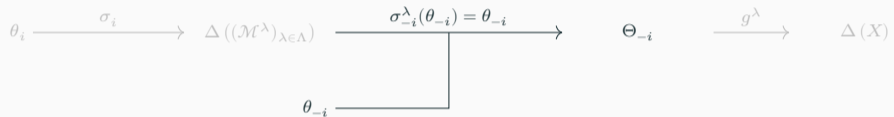


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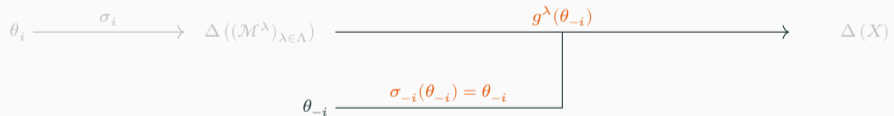
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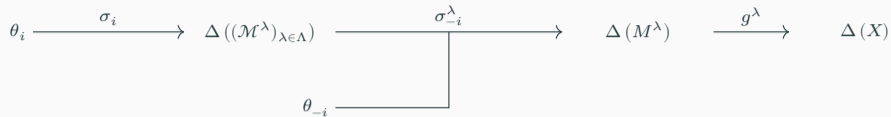


Sure Thing
Principle

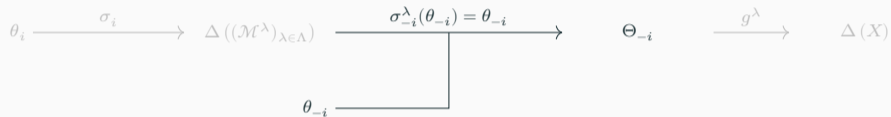


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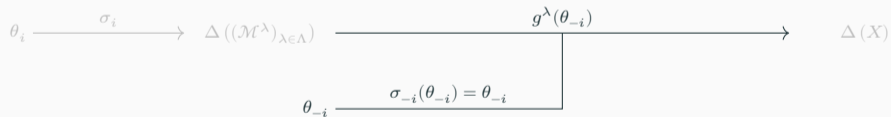
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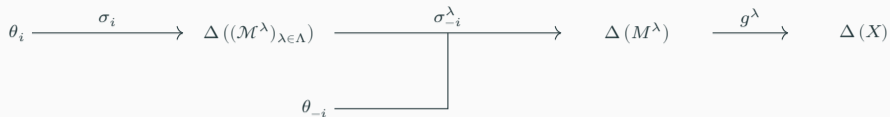


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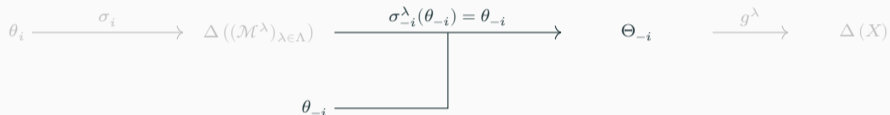


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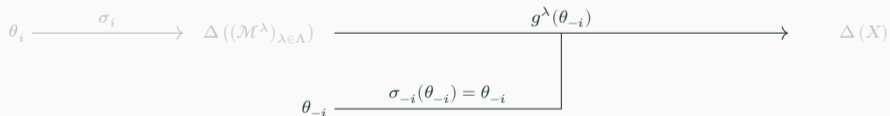
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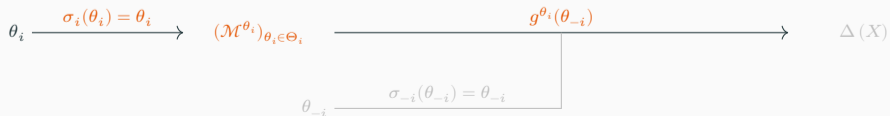
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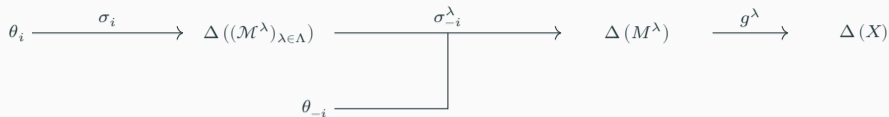


Private Values +
Rev Principle (i)

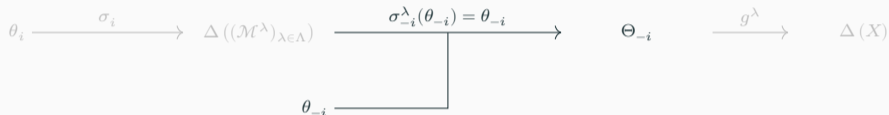


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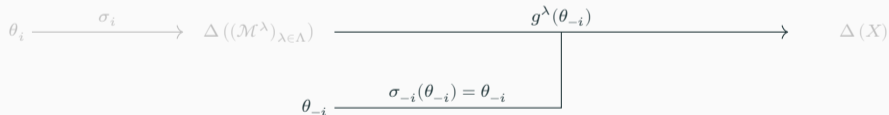
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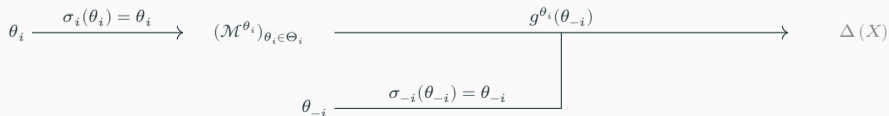
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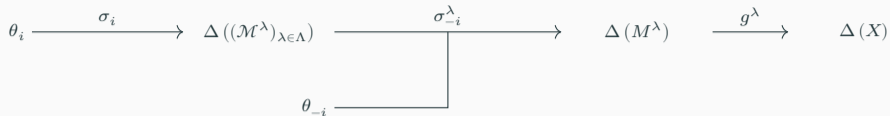


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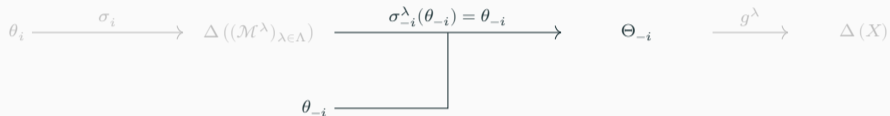


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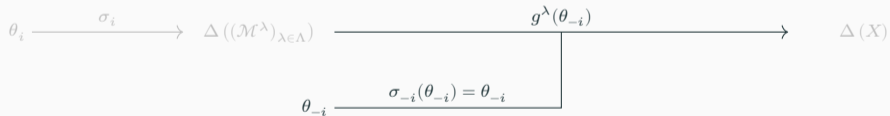
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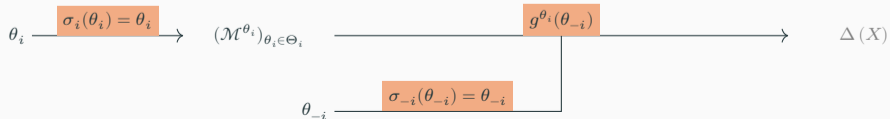
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Bilateral Trade

Outcomes probability of trade, q ; transfers, t_i

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Seller $t_s(b, s) + s(1 - q(b, s))$, $s \sim U[0, 1]$

Buyer $bq(b, s) - t_b(b, s)$, $b \sim U[0, 1]$

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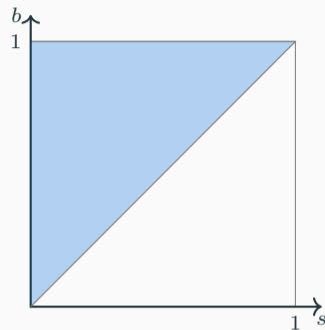


Figure 2: Efficient Allocation

Myerson-Satterthwaite (MS) optimal mechanism:

$$\max E[(b - s)q(b, s)]$$

s.t. Buyer BIC

Seller BIC

Buyer Ex-Post IR

Seller Interim IR

Ex-Post Budget Balance

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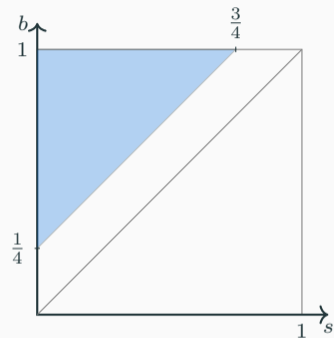


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Implementation:



If $p_b > p_s$, trade at $p = \frac{p_b + p_s}{2}$

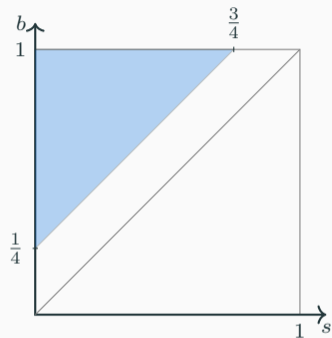


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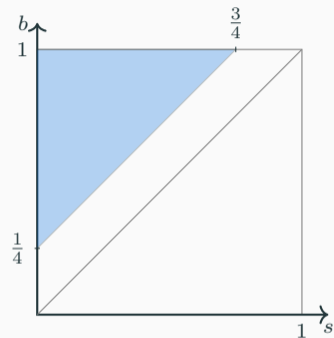


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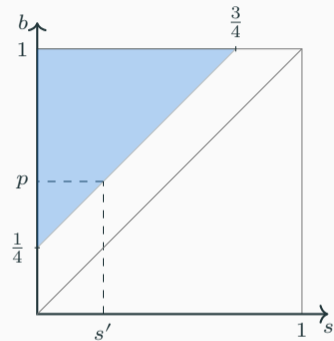
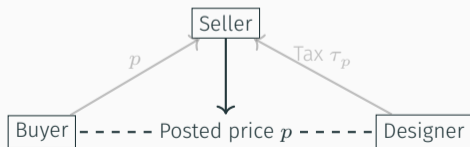


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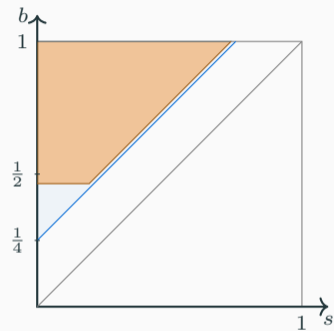


Figure 4: DM vs MS Allocation

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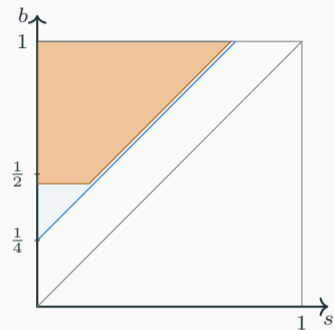
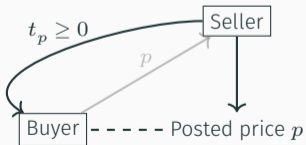
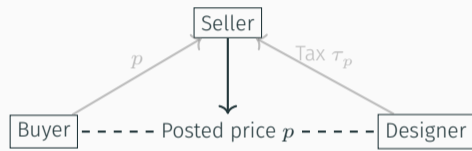


Figure 4: DM vs MS Allocation

Start from MS implementation **Interim BB** + **Buyer DSIC**



Sellers want to deviate to high prices $\Rightarrow \tau_p > 0$

Conversely, for low prices $\Rightarrow \tau_p < 0$

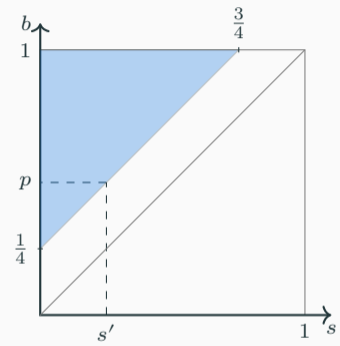


Figure 5: MS Allocation

Delegation **Ex-Post BB + Buyer DSIC**

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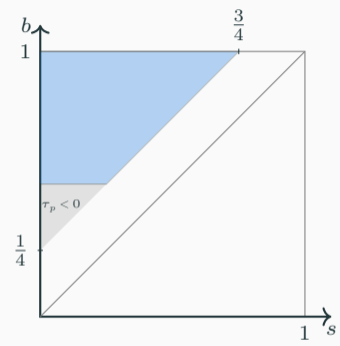


Figure 5: MS Allocation — Subsidized Sellers

Delegation **Ex-Post BB + Buyer DSIC**

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Conversely, for low prices $\Rightarrow \tau_p < 0$

Add a price floor – transfer tax to buyers

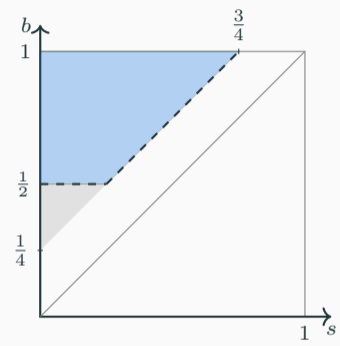


Figure 5: A Feasible Allocation

Delegation **Ex-Post BB + Buyer DSIC**

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Add a price floor – transfer tax to buyers

Efficiency gain by reducing price floor

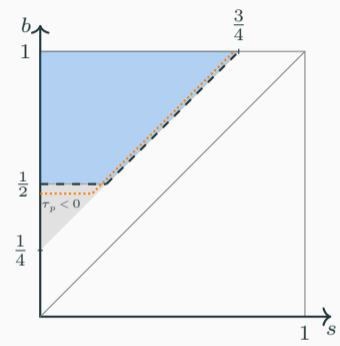


Figure 5: Optimal Allocation

- Optimal delegation of prices (Amador Bagwell 13, 22)
- In this setting: price caps — bunching for weak sellers

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$$\max \mathbb{E}[(b - s)q(b, s)]$$

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Seller BIC

Buyer Ex-Post IR

Seller Interim IR

No taxes

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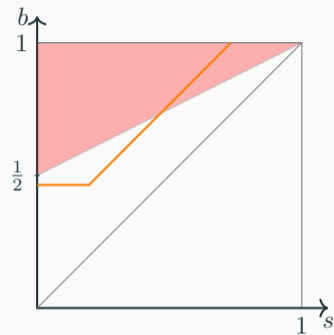


Figure 6: AB allocation (monopoly pricing)

Conclusion

- Framework for regulating private contracting without mediation

Implementable through delegation \Leftrightarrow DSIC-1

Amenable to the tools of standard mechanism design

- In bilateral trade

Bunching among the strongest sellers

Improvement on pure price caps

- Going forward

Who gets contracting rights?

Multi-player interactions: sequential delegation

Correlated values

- Mechanism Design (& Monopoly Regulation). Baron and Myerson (1982), Myerson Satterthwaite (1983), Akbarpour and Li (2018), Guo Shmaya (2023)
- Delegation. Holmstrom (1980), Alonso Matouschek (2008), Ambrus and Egorov (2009), Koessler Martimort (2012), Amador Bagwell (2013, 2020, 2022)
- Hierarchical Contracting. Tirole (1988), Melumad et al. (1995) — No ability to “regulate” the set of contracts that can be used downstream. Monitoring plays a key role.
- Delegated Contracting.
 - Hiriart and Martimort (2012); Malladi (2022) — Regulator restricts set of payments that evaluator uses in downstream MH / Screening problem
 - Bhaskar et al. (2023); Mitchell (2023); Bhaskar McClellan (2024) — Delegated implementation of centralized mechanism design problem.
- Also relevant: incomplete contracts, limited commitment, informed principal

Optimal Buyer-Delegated Mechanism

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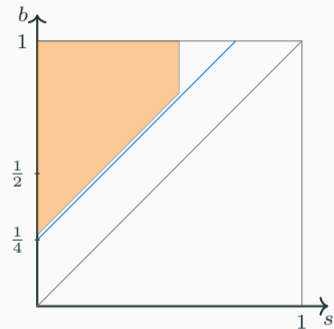


Figure 7: Buyer Optimal DM