

## REPRESENTING PREFERENCES WITH A UNIQUE SUBJECTIVE STATE SPACE: A CORRIGENDUM<sup>1</sup>

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Dekel, Lipman and Rustichini (2001) (henceforth DLR) axiomatically characterized three representations of preferences that allow for a desire for flexibility and/or commitment. In one of these representations (ordinal expected utility), the independence axiom is stated in a weaker form than is necessary to obtain the representation; in another (additive expected utility), the continuity axiom is too weak. In this erratum we provide examples showing that the axioms used by DLR are not sufficient, and provide stronger versions of these axioms that, together with the other axioms used by DLR, are necessary and sufficient for these two representations.

KEYWORDS: Subjective state space, expected utility, preference for commitment, preference for flexibility.

### 1. INTRODUCTION

THE ARTICLE BY Dekel, Lipman, and Rustichini (2001) (henceforth DLR) claimed two results that are false without stronger assumptions than are given. Specifically, as shown here in Section 2, Theorem 3.A of DLR requires a stronger version of independence, one that holds not only for strict comparisons, as assumed, but also for indifference. As discussed here in Section 3, Theorem 4.A of DLR requires an additional axiom that yields Lipschitz continuity. The supplementary appendix (Dekel, Lipman, Rustichini, and Sarver (2007)) contains a complete proof of a correct version of DLR's Theorem 4.A.

DLR considered a preference relation  $\succ$  over the set of nonempty subsets of  $\Delta(B)$ , endowed with the Hausdorff topology, where  $\Delta(B)$  is the set of probability distributions over a finite set  $B$ . The two representations discussed here each consist of three objects: a (nonempty) state space  $S$ , a state-dependent utility function  $U : \Delta(B) \times S \rightarrow \mathbb{R}$ , and an aggregator  $u : \mathbb{R}^S \rightarrow \mathbb{R}$ . Each representation must satisfy two properties. First, the function  $V$  defined by

$$(1) \quad V(x) = u\left(\left(\sup_{\beta \in x} U(\beta, s)\right)_{s \in S}\right)$$

is continuous and represents  $\succ$ . Second, each  $U(\cdot, s)$  is an expected-utility (EU) function in the sense that for every  $\beta \in \Delta(B)$ ,  $U(\beta, s) = \sum_{b \in B} \beta(b) \times U(b, s)$ . DLR interpreted  $(\sup_{\beta \in x} U(\beta, s))_{s \in S}$  as the vector of ex post utilities from  $x$ . (DLR also required some nonredundancy conditions that are not relevant to this corrigendum.)

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2. EXISTENCE OF AN ORDINAL EU REPRESENTATION

An ordinal EU representation adds to the properties discussed immediately after equation (1) the requirement that  $u$  is strictly increasing on  $\{(\sup_{\beta \in x} U(\beta, s))_{s \in S} \mid x \subseteq \Delta(B)\}$ .

We thank Jacob Sagi for the following example. Let  $B = \{a, b, c\}$ . Define expected utility preferences  $U_1$  and  $U_2$  by

	$U_1$	$U_2$
$a$	0	0
$b$	0	1
$c$	2	2

Define a preference over menus by  $V(x) = [\max_{\beta \in x} U_1(\beta)][\max_{\beta \in x} U_2(\beta)]$ . This preference satisfies the axioms DLR stated in Theorem 3.A, but the conclusion of that theorem does not hold. Note that  $V(\{a\}) = V(\{a, b\}) = 0$  even though the menu  $\{a, b\}$  yields strictly higher ex post utility in subjective state  $U_2$ . Hence there is no representation of this preference that aggregates the ex post utilities with a strictly increasing  $u$ .<sup>2</sup> Hence this preference does not have an ordinal EU representation.

The problem is the definition of weak independence, defined by DLR as follows:

AXIOM 1—Weak Independence—Original: If  $x' \subset x$  and  $x \succ x'$ , then for all  $\lambda \in (0, 1]$  and all  $\bar{x}$ ,

$$\lambda x + (1 - \lambda)\bar{x} \succ \lambda x' + (1 - \lambda)\bar{x}.$$

Footnote 31 in DLR states that this implies the usual “indifference version” of independence (see the second line of Axiom 2). Sagi’s example shows that this claim is incorrect. For example, we obtain a contradiction for  $x' = \{a\}$ ,  $x = \{a, b\}$ ,  $\bar{x} = \{c\}$ , and  $\lambda = 1/2$ . Because the indifference version is necessary for an ordinal EU representation, DLR’s Theorem 3.A holds as stated if we strengthen weak independence:

AXIOM 2—Weak Independence—New: If  $x' \subset x$ , then for all  $\lambda \in (0, 1]$  and all  $\bar{x}$ ,

$$\begin{aligned} x \succ x' &\implies \lambda x + (1 - \lambda)\bar{x} \succ \lambda x' + (1 - \lambda)\bar{x}, \\ x \sim x' &\implies \lambda x + (1 - \lambda)\bar{x} \sim \lambda x' + (1 - \lambda)\bar{x}. \end{aligned}$$

<sup>2</sup>The uniqueness of the subjective state space shown by DLR implies that we cannot escape this conclusion by using some other set of possible utility functions to represent this preference.

3. EXISTENCE OF AN ADDITIVE EU REPRESENTATION

An additive EU representation adds to the properties in Section 1 the requirement that there is a finitely additive<sup>3</sup> measure  $\mu$  on  $S$  such that, for all  $x \subseteq \Delta(B)$ ,

$$u\left(\left(\sup_{\beta \in x} U(\beta, s)\right)_{s \in S}\right) = \int_S \sup_{\beta \in x} U(\beta, s) \mu(ds).$$

In their existence proof, DLR constructed an affine function  $V$  on  $X$ , the closed and convex subsets of  $\Delta(B)$ , which represents  $\succ$ . They defined a space  $S^K$  and showed that  $X$  is one-to-one with a certain set of functions,  $C$ , mapping  $S^K$  to  $\mathbb{R}$ . The set  $x$  is mapped to its *support function*, the function  $\sigma_x(s)$  defined by  $\sigma_x(s) = \max_{\beta \in x} \beta \cdot s$ . Because  $C$  is one-to-one with  $X$ , we can define  $W : C \rightarrow \mathbb{R}$  by  $W(\sigma_x) = V(x)$ ; DLR extended  $W$  to a space  $H^*$ . We use the following facts about  $W$  and  $H^*$  below: First, for all  $f \in H^*$ , there exists  $\sigma^1, \sigma^2 \in C$  and  $r > 0$  such that  $f = r(\sigma^1 - \sigma^2)$ . Second,  $W$  is linear in the sense that  $W(r_1f - r_2g) = r_1W(f) - r_2W(g)$ . Finally,  $W(\mathbf{0}) = 0$ , where  $\mathbf{0}$  denotes the zero function.

DLR’s Lemma 12 claims that  $W$  is bounded on  $H^*$ . However, the proof assumes that  $W$  is continuous on  $H^*$ , a hypothesis that is not justified. We thank Christopher Chambers for first pointing out this error. In the [Appendix](#), we show that the claim is false by giving an example of a preference that satisfies the DLR axioms and does not have an additive EU representation.

Boundedness of  $W$  on  $H^*$  requires  $W$  to be Lipschitz continuous on  $C$ . Because  $W$  on  $C$  is essentially equivalent to  $V$ , DLR should have required  $V$  to be Lipschitz continuous. Given sets  $x$  and  $y$ , let  $d_h(x, y)$  denote the Hausdorff distance between  $x$  and  $y$ .

DEFINITION 1: The function  $V : X \rightarrow \mathbb{R}$  is *Lipschitz continuous* if there is an  $\bar{N}$  such that

$$V(y) - V(x) \leq \bar{N}d_h(x, y), \quad \forall x, y.$$

The following axiom yields this property.<sup>4</sup>

AXIOM 3—L Continuity: There exist nonempty sets  $x^*, x_* \subseteq \Delta(B)$  and an  $N > 0$  such that for every  $\varepsilon \in (0, 1/N)$ , for every  $x$  and  $y$  with  $d_h(x, y) \leq \varepsilon$ ,

$$(1 - N\varepsilon)x + N\varepsilon x^* \succeq (1 - N\varepsilon)y + N\varepsilon x_*.$$

<sup>3</sup>Although DLR required only a finitely additive measure, the supplementary appendix shows that the results do not change if we require a countably additive measure.

<sup>4</sup>It is natural to interpret  $x^*$  and  $x_*$  as the best and worst sets, respectively, because the existence of such sets follows from our other axioms.

For intuition, note that unless  $x \sim y$  for all sets  $x$  and  $y$ , this axiom and independence require  $x^* \succ x_*$ . Given continuity, independence, and  $x^* \succ x_*$ , for any  $x$  and  $y$  with  $x \prec y$ , there is a largest  $\lambda \in (0, 1)$  such that  $\lambda x + (1 - \lambda)x^* \succeq \lambda y + (1 - \lambda)x_*$ . L continuity requires this largest  $\lambda$  to converge smoothly to 1 as  $d_h(x, y)$  converges to 0.

Even if we assume independence, neither continuity nor L continuity implies the other. We give an example in the [Appendix](#) of a preference that satisfies independence and continuity but not L continuity. One can construct a lexicographic version of the additive EU representation to generate a preference that satisfies independence and L continuity but not continuity.

Before showing that L continuity implies Lipschitz continuity, we comment on a minor separate error in DLR. That paper defines  $S^K$ , the domain for their support functions, to be  $\{(s_1, \dots, s_K) \in \mathbb{R}^K \mid \sum_i s_i = 0, \sum_i |s_i| = 1\}$ . Lemma 8 in DLR says that

$$(2) \quad d_h(x, y) = \|\sigma_x - \sigma_y\|,$$

where  $\|\cdot\|$  denotes sup norm. This is not correct. The error is easily fixed by redefining  $S^K$  by replacing  $\sum_i |s_i| = 1$  with  $\sum_i s_i^2 = 1$  (with some minor and obvious changes in proof details). (For proof of (2) with this correction, see Theorem 1.8.11 in Schneider (1993, p. 53).)

LEMMA 1: *Assume  $\succ$  has an affine representation  $V$ . Then  $V$  is Lipschitz continuous if and only if  $\succ$  satisfies L continuity.*

PROOF: Suppose  $\succ$  satisfies L continuity. Fix the  $N, x^*$ , and  $x_*$  of the axiom, any  $D \in (0, 1/N)$ , and any  $x$  and  $y$  with  $d_h(x, y) \leq D$ . Let  $\delta = d_h(x, y)$ . If  $\delta = 0$ , then  $x$  and  $y$  closed implies that  $x = y$ , in which case the conclusion required for  $V$  to be Lipschitz continuous obviously holds. So suppose  $\delta > 0$ . Then L continuity implies

$$(1 - N\delta)x + N\delta x^* \succeq (1 - N\delta)y + N\delta x_*$$

Using the affine representation, this implies

$$V(y) - V(x) \leq \frac{N}{1 - N\delta} [V(x^*) - V(x_*)] d_h(x, y).$$

Because  $N\delta = Nd_h(x, y) \leq ND < 1$ , we have  $N/(1 - N\delta) \leq N/(1 - ND) < \infty$ . Let  $\bar{N} = [N/(1 - ND)][V(x^*) - V(x_*)]$ . Then for any  $x$  and  $y$  with  $d_h(x, y) \leq D$ , we have

$$V(y) - V(x) \leq \bar{N} d_h(x, y).$$

To complete the proof, we show the same for arbitrary  $x$  and  $y$ . Fix any  $x$  and  $y$ , and any sequence  $0 = \lambda_0 < \lambda_1 < \dots < \lambda_M < \lambda_{M+1} = 1$  such that  $(\lambda_{m+1} -$

$\lambda_m)d_h(x, y) \leq D$ . Let  $x_m = \lambda_mx + (1 - \lambda_m)y$ . Then

$$\begin{aligned} d_h(x_{m+1}, x_m) &= \|\sigma_{x_{m+1}} - \sigma_{x_m}\| \\ &= (\lambda_{m+1} - \lambda_m)\|\sigma_x - \sigma_y\| \\ &= (\lambda_{m+1} - \lambda_m)d_h(x, y). \end{aligned}$$

Hence from the previous part, we see that

$$V(x_{m+1}) - V(x_m) \leq \bar{N}(\lambda_{m+1} - \lambda_m)d_h(x, y).$$

Summing both sides over  $m$  from  $m = 0$  to  $m = M$  gives  $V(y) - V(x) \leq \bar{N}d_h(x, y)$ , so  $V$  is Lipschitz continuous.

For the converse, suppose there is an  $\bar{N}$  such that  $V(y) - V(x) \leq \bar{N}d_h(x, y)$  for all  $x$  and  $y$ . If  $x \sim y$  for all  $x$  and  $y$ , then  $\succ$  is trivially L continuous. So suppose there exist sets  $x^*$  and  $x_*$  with  $x^* \succ x_*$ . Let  $N = \bar{N}/[V(x^*) - V(x_*)]$ . So for all  $x$  and  $y$ , we have

$$V(y) - V(x) \leq N[V(x^*) - V(x_*)]d_h(x, y).$$

So for all  $x$  and  $y$  with  $d_h(x, y) < 1/N$ ,

$$V(y) - V(x) \leq \frac{Nd_h(x, y)}{1 - Nd_h(x, y)}[V(x^*) - V(x_*)].$$

So for every  $\varepsilon \in [d_h(x, y), 1/N)$ ,

$$V(y) - V(x) \leq \frac{N\varepsilon}{1 - N\varepsilon}[V(x^*) - V(x_*)].$$

Rearranging by reversing the foregoing steps, we see that  $\succ$  is L continuous. Q.E.D.

We obtain the following corrected version of DLR’s Theorem 4.A.

**THEOREM 1:** *The ex ante preference  $\succ$  has an additive EU representation if and only if it satisfies weak order, continuity,<sup>5</sup> nontriviality, independence, and L continuity.*

**PROOF:** Necessity of the first four axioms is obvious. For L continuity, fix an additive EU representation  $V$ . Because  $S^K$  includes every expected utility preference, there exist  $f: S^K \rightarrow \mathbb{R}_{++}$  and  $g: S^K \rightarrow \mathbb{R}$  such that  $V(x) =$

<sup>5</sup>It is worth noting that we can replace continuity with von Neumann–Morgenstern continuity in this theorem. See the supplemental appendix for details.

$\int_{S^K} [f\sigma_x + g] \mu(ds)$ . We can write  $\mu$  as  $\mu^+ - \mu^-$ , where both of these measures are positive. Let  $N = \int_{S^K} f \mu^+(ds) + \int_{S^K} f \mu^-(ds)$ . Note that  $N$  is finite.<sup>6</sup> Then

$$\begin{aligned} V(y) - V(x) &\leq \left| \int_{S^K} f(\sigma_y - \sigma_x) \mu(ds) \right| \\ &= \left| \int_{S^K} (\sigma_y - \sigma_x) f \mu^+(ds) - \int_{S^K} (\sigma_y - \sigma_x) f \mu^-(ds) \right| \\ &\leq \left| \int_{S^K} (\sigma_y - \sigma_x) f \mu^+(ds) \right| + \left| \int_{S^K} (\sigma_y - \sigma_x) f \mu^-(ds) \right| \\ &\leq N \|\sigma_y - \sigma_x\| \\ &= N d_h(x, y). \end{aligned}$$

Thus  $V$  is Lipschitz continuous. Because it is affine,  $\succ$  satisfies L continuity by Lemma 1.<sup>7</sup>

For sufficiency, we complete DLR’s proof by showing that there is a  $\kappa$  such that for all  $f \in H^*$ ,  $W(f) \leq \kappa \|f\|$ . For any  $f \in H^*$ , there exists  $\sigma^1, \sigma^2 \in C$  and a number  $r > 0$  such that  $f = r(\sigma^1 - \sigma^2)$ . By linearity of  $W$  and L continuity, there exists  $N$  such that

$$W(f) \leq |W(f)| = r|W(\sigma^1) - W(\sigma^2)| \leq Nr \|\sigma^1 - \sigma^2\| = N \|f\|.$$

Setting  $\kappa = N$ , we have the required bound.

*Q.E.D.*

Although we require an axiom to ensure Lipschitz continuity in general, we note two cases of interest where such an axiom is not needed. First, when the state space is finite, DLR’s continuity axiom is sufficient. The state space is subjective in DLR, so whether it is finite depends on the preference. Dekel, Lipman, and Rustichini (2006) gave an axiom that is necessary and sufficient

<sup>6</sup>Proof: By Lemma 4 of Sarver (2006), there exist  $x, y \subseteq \Delta(B)$  such that  $\sigma_x(s) = 0$  for all  $s$  and  $\sigma_y(s) = c > 0$  for all  $s$ . Then

$$V(y) - V(x) = c \int_{S^K} f \mu(ds) = c \left[ \int_{S^K} f \mu^+(ds) - \int_{S^K} f \mu^-(ds) \right].$$

Because  $V$  is real-valued,  $V(y) - V(x)$  must be real-valued, so  $\int_{S^K} f \mu^+(ds)$  and  $\int_{S^K} f \mu^-(ds)$  are finite.

<sup>7</sup>To be precise, this proof shows only that  $\succ$  is L continuous on  $X$  in the sense that it holds for any two sets that are closed and convex. To extend this to all menus, first note that weak order, continuity, and independence are necessary conditions. DLR showed that these properties imply that for any  $x \subseteq \Delta(B)$ , we have  $x \sim \text{cl}(x)$  and  $x \sim \text{conv}(x)$ . (Our supplemental appendix contains a proof that, in fact, continuity is not needed for this conclusion.) It is not hard to show that  $d_h(x, y) \geq d_h(\text{conv}(x), \text{conv}(y))$  and that  $d_h(x, y) = d_h(\text{cl}(x), \text{cl}(y))$ . Using these facts, it is easy to show that, given weak order, continuity, and independence, L continuity on  $X$  implies L continuity on the whole domain.

for the state space to be finite and showed that L continuity is not required when this axiom holds.<sup>8</sup>

Another case where L continuity is not needed for existence of an additive EU representation is when the preference is monotonic.

**THEOREM 2:** *The preference relation  $\succ$  has an additive EU representation with a positive measure  $\mu$  if and only if it satisfies weak order, continuity, nontriviality, independence, and monotonicity.*

**PROOF:** Necessity is straightforward. For sufficiency, note that monotonicity implies that  $W$  is increasing in the pointwise order on  $C$ . So consider  $f, g \in H^*$  with  $f - g \geq \mathbf{0}$ . Because  $H^*$  is a vector subspace,  $f - g \in H^*$ . Hence there exist  $\sigma^1, \sigma^2 \in C$  and  $r > 0$  such that  $r[\sigma^1 - \sigma^2] = f - g \geq \mathbf{0}$ . So  $\sigma^1 \geq \sigma^2$ . Hence  $W(\sigma^1) \geq W(\sigma^2)$ , so  $W(r[\sigma^1 - \sigma^2]) \geq 0$ , implying  $W(f - g) \geq 0$  or  $W(f) \geq W(g)$ . Hence  $W$  is increasing on  $H^*$ .

For any  $f \in H^*$ ,  $f \leq \|f\| \mathbf{1}$ , where  $\mathbf{1}$  is the function identically equal to 1, so  $W(f) \leq \|f\| W(\mathbf{1})$ . Letting  $\kappa = W(\mathbf{1})$ , we have the bound needed to complete DLR's proof. *Q.E.D.*

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## APPENDIX

We give an example of a preference that satisfies the axioms DLR state for Theorem 4.A but that violates L continuity and hence does not have an additive EU representation. We define the preference by constructing a functional  $W$  on  $C$ , the space of support functions. This induces a preference on the closed, convex sets by  $x \succ y$  if and only if  $W(\sigma_x) > W(\sigma_y)$  that is sufficient to define a preference over all menus. This preference will satisfy independence if and

<sup>8</sup>Gul and Pesendorfer's (2001) set betweenness axiom implies this new axiom; this explains why their representation does not require a separate assumption of L continuity.

only if  $W$  is affine, continuity if and only if  $W$  is continuous with respect to the sup norm, and L continuity if and only if  $W$  is Lipschitz continuous.

Let  $\|\cdot\|_E$  denote the Euclidean norm. Assume  $B$  has at least three elements. To construct  $W$ , first choose an arbitrary  $s^* \in S^K$  and a sequence  $\{s^n\} \subset S^K$  such that  $\|s^n - s^*\|_E = \frac{1}{n^2}$  for  $n = 1, 2, \dots$ . Because  $B$  has at least three elements, it is easily verified that such a sequence exists. Define  $W : C \rightarrow \mathbb{R}$  by

$$W(\sigma) = \sum_{n=1}^{\infty} [\sigma(s^n) - \sigma(s^*)].$$

It is not hard to show that for any  $\sigma \in C$  and  $s, s' \in S^K$ ,<sup>9</sup>

$$|\sigma(s) - \sigma(s')| \leq \|s - s'\|_E.$$

Using this, we see that  $W$  is well defined, because the series defining it converges absolutely for any  $\sigma \in C$ :

$$\sum_{n=1}^{\infty} |\sigma(s^n) - \sigma(s^*)| \leq \sum_{n=1}^{\infty} \|s^n - s^*\|_E = \sum_{n=1}^{\infty} \frac{1}{n^2} < \infty.$$

The function  $W$  is clearly affine in  $\sigma$ , so the preference satisfies independence.

We show that  $W$  is continuous on  $C$ . It is not hard to show that for any  $\sigma_x, \sigma_y \in C$ ,

$$\begin{aligned} & |(\sigma_x(s^n) - \sigma_y(s^n)) - (\sigma_x(s^*) - \sigma_y(s^*))| \\ & \leq \min\{2\|\sigma_x - \sigma_y\|, 2\|s^n - s^*\|_E\} \\ & = 2 \min\{\|\sigma_x - \sigma_y\|, 1/n^2\}. \end{aligned}$$

Hence,

$$\begin{aligned} |W(\sigma_x) - W(\sigma_y)| & \leq \sum_{n=1}^{\infty} |(\sigma_x(s^n) - \sigma_y(s^n)) - (\sigma_x(s^*) - \sigma_y(s^*))| \\ & \leq 2 \sum_{n=1}^{\infty} \min\{\|\sigma_x - \sigma_y\|, 1/n^2\} \\ & = 2 \sum_{n \leq \|\sigma_x - \sigma_y\|^{-1/2}} \|\sigma_x - \sigma_y\| + \sum_{n > \|\sigma_x - \sigma_y\|^{-1/2}} \frac{2}{n^2} \\ & \leq 2\|\sigma_x - \sigma_y\|^{1/2} + \sum_{n > \|\sigma_x - \sigma_y\|^{-1/2}} \frac{2}{n^2}. \end{aligned}$$

<sup>9</sup>Proof: Fix  $\beta \in x$  with  $\sigma_x(s) = \beta \cdot s$ . Then  $\sigma_x(s) - \sigma_x(s') \leq \beta \cdot s - \beta \cdot s' \leq \|\beta\|_E \cdot \|s - s'\|_E$ . Because  $\|\beta\|_E \leq 1$ , the last term is less than  $\|s - s'\|_E$ . Reversing the roles of  $s$  and  $s'$  completes the proof.



Both terms converge to 0 as  $\|\sigma_x - \sigma_y\|$  converges to 0. Thus  $W$  is continuous.

Finally, we show that  $W$  is not Lipschitz continuous. First, we note two useful facts. For any  $s, s' \in S^K, s \cdot s' \leq 1$ . Also, rearranging  $\|s^n - s^*\|_E = 1/n^2$  shows that  $s^n \cdot s^* = 1 - 1/2n^4$ .

Let  $x = \{\beta \mid \beta \cdot s^* \leq 0\}$ . Let  $\beta^* = (1/K, \dots, 1/K)$ , where  $K$  is the cardinality of  $B$ . We have  $\beta^* \in x$  because  $\sum_k s_k = 0$  for all  $s \in S^K$ . For any  $\varepsilon \in (0, 1/K)$ , define  $x(\varepsilon) = \text{conv}(x \cup \{\beta^* + \varepsilon s^*\})$ . It is not hard to show that  $\beta^* + \varepsilon s^* \in \Delta(B)$  for all  $\varepsilon \in (0, 1/K)$ .

It is easy to see that

$$\sigma_{x(\varepsilon)}(s) = \max\{(\beta^* + \varepsilon s^*) \cdot s, \sigma_x(s)\} = \max\{\beta^* \cdot s + \varepsilon s^* \cdot s, \sigma_x(s)\}.$$

For  $s = s^*$ ,

$$\sigma_{x(\varepsilon)}(s^*) = \max\{\beta^* \cdot s^* + \varepsilon s^* \cdot s^*, \sigma_x(s^*)\} = \max\{0 + \varepsilon, 0\} = \varepsilon,$$

where the second equality follows from  $\sum_k s_k^* = 0, \sum_k (s_k^*)^2 = 1$ , and the definition of  $x$ . Hence  $\sigma_{x(\varepsilon)}(s^*) = \varepsilon = \varepsilon + \sigma_x(s^*)$ .

For any  $s \in S^K, \beta^* \in x$  implies  $\beta^* \cdot s \leq \sigma_x(s)$ . Also, from the first preceding fact,  $s^* \cdot s \leq 1$ . Hence

$$\beta^* \cdot s + \varepsilon s^* \cdot s \leq \sigma_x(s) + \varepsilon,$$

implying  $\sigma_x(s) \leq \sigma_{x(\varepsilon)}(s) \leq \sigma_x(s) + \varepsilon$ .

We now show that the first inequality holds with equality at  $s = s^n$  for all  $n \leq (\frac{1}{2} + \frac{1}{2K\varepsilon})^{1/4}$ . To see this, for each  $n$ , let  $\beta_n = \beta^* + \frac{1}{K}(s^n - s^*)$ . It is not hard to show that  $\beta_n \in \Delta(B)$  for all  $n$ . In addition,

$$\beta_n \cdot s^* = \beta^* \cdot s^* + \frac{1}{K}(s^n - s^*) \cdot s^* = 0 + \frac{1}{K}\left(1 - \frac{1}{2n^4} - 1\right) < 0.$$

Hence  $\beta_n \in x$  for all  $n$ . Finally, note that

$$\begin{aligned} \beta_n \cdot s^n &\geq (\beta^* + \varepsilon s^*) \cdot s^n \\ \iff \frac{1}{K}(s^n \cdot s^n - s^* \cdot s^n) &\geq \varepsilon s^* \cdot s^n \\ \iff \frac{1}{K}\left(\frac{1}{2n^4}\right) &\geq \varepsilon\left(1 - \frac{1}{2n^4}\right), \end{aligned}$$

which holds if and only if  $n \leq (\frac{1}{2} + \frac{1}{2K\varepsilon})^{1/4}$ . Hence when this inequality holds,  $\sigma_x(s^n) = \sigma_{x(\varepsilon)}(s^n)$ .

Let

$$n(\varepsilon) = \left( \frac{1}{2} + \frac{1}{2K\varepsilon} \right)^{1/4}.$$

Then, we have

$$\begin{aligned} W(\sigma_x) - W(\sigma_{x(\varepsilon)}) &= \sum_{n=1}^{\infty} [(\sigma_x(s^n) - \sigma_{x(\varepsilon)}(s^n)) - (\sigma_x(s^*) - \sigma_{x(\varepsilon)}(s^*))] \\ &= \sum_{n=1}^{\infty} [(\sigma_x(s^n) - \sigma_{x(\varepsilon)}(s^n)) - (-\varepsilon)] \\ &= \sum_{n \leq n(\varepsilon)} [0 + \varepsilon] \\ &\quad + \sum_{n > n(\varepsilon)} [(\sigma_x(s^n) - \sigma_{x(\varepsilon)}(s^n)) + \varepsilon] \\ &\geq \left[ \left( \frac{1}{2} + \frac{1}{2K\varepsilon} \right)^{1/4} - 1 \right] \varepsilon \\ &\quad + \sum_{n > n(\varepsilon)} [(-\varepsilon) + \varepsilon] \\ &= \left[ \left( \frac{1}{2} + \frac{1}{2K\varepsilon} \right)^{1/4} - 1 \right] \|\sigma_x - \sigma_{x(\varepsilon)}\|. \end{aligned}$$

Because  $(\frac{1}{2} + \frac{1}{2K\varepsilon})^{1/4} \rightarrow \infty$  as  $\varepsilon \rightarrow 0$ ,  $W$  cannot be Lipschitz continuous on  $C$ .

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