

JAMES W. ROBERTS

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ACADEMIC APPOINTMENTS

Duke University

Department Chair, 2020-Current
Professor, Department of Economics, 2019-Current
Fred W. Shaffer Professor of Economics, 2016-2021
Associate Professor, Department of Economics, 2014-2019
Assistant Professor, Department of Economics, 2010-2014
Visiting Scholar, Department of Economics, 2009

University of Chicago

Becker Friedman Institute, Visiting Fellow, Fall 2012

EDUCATION

Northwestern University

Ph.D.: Economics, 2009
M.A.: Economics, 2005

Davidson College

B.A.: Economics with Concentration in Applied Mathematics, 2004

AFFILIATIONS AND PREVIOUS EMPLOYMENT

National Bureau of Economic Research

Research Associate, Industrial Organization, 2015-Current
Faculty Research Fellow, Industrial Organization, 2012-2015

American Economic Review

Associate Editor, 2021-Current

Journal of Industrial Economics

Co-Editor, 2015-2020

International Journal of Industrial Organization

Associate Editor, 2014-2020

The Carlyle Group

Research Analyst, 2003

PUBLISHED AND FORTHCOMING RESEARCH

“Tax Advantages and Imperfect Competition in Auctions for Municipal Bonds,” (with Dan Garrett, Andrey Ordin and Juan Carlos Suarez Serrato) *Review of Economic Studies*, 90(2) 2023.

“Bidding and Drilling Under Uncertainty: An Empirical Analysis of Contingent Payment Auctions,” (with Vivek Bhattacharya and Andrey Ordin) *Journal of Political Economy*, 130(5) 2022.

- “Repositioning and Market Power After Airline Mergers,” (with Sophia Li, Joe Mazur, Yongjoon Park, Andrew Sweeting and Jun Zhang) *Rand Journal of Economics*, 53(1) 2022.
- “Variability of Prices Paid for Hemodialysis by Employer-Sponsored Insurance in the US, 2012-2019,” (with Paul Eliason, Riley League, Ryan McDevitt and Heather Wong) *JAMA Open*, 2022.
- “Private Equity Acquisition and Outcomes of Acute Medical Conditions in Medicare Inpatients,” (with Marcelo Cerullo, Anaeze Offodile, Karen Joynt Maddox, Ryan McDevitt, and Kelly Yang) *JAMA Open*, 2022.
- “Assessment of Spending for Patients Initiating Dialysis Care,” (with Paul Eliason, Riley League, Ryan McDevitt and Heather Wong) *JAMA Open*, 2022.
- “Physicians as Owners and Agents: A Call for Further Study,” (with Paul Eliason and Ryan McDevitt) *JAMA Internal Medicine*, 2022 (invited commentary).
- “Private Equity Acquisition and Responsiveness to Service Line Profitability at Short-term Acute Care Hospitals,” (with Marcelo Cerullo, Anaeze Offodile, Ryan McDevitt, and Kelly Yang), *Health Affairs*, 326(3), 2021.
- “Speculative Fever: Contagion in the Housing Bubble” (with Patrick Bayer and Kyle Mangum). *American Economic Review*, 111(2) 2021.
- “Speculators and Middlemen: The Strategy and Performance of Investors in the Housing Market” (with Patrick Bayer, Christopher Geissler and Kyle Mangum). *Review of Financial Studies*, 33(11) 2020.
- “How Acquisitions Affect Firm Behavior and Performance: Evidence from the Dialysis Industry” (with Paul Eliason, Ben Heebsh and Ryan McDevitt). *Quarterly Journal of Economics*, 135(1) 2020.
- “A Model of Dynamic Limit Pricing with an Application to the Airline Industry” (with Chris Gedge and Andrew Sweeting). *Journal of Political Economy*, 128(3) 2020.
- “Strategic Patient Discharge: The Case of Long-Term Care Hospitals” (with Paul Eliason, Paul Grieco and Ryan McDevitt). *American Economic Review*, 108(11), 2018.
- “Bailouts and the Preservation of Competition” (with Andrew Sweeting). *AEJ Microeconomics*, 8(3), 2016.
- “Regulating Bidder Participation in Auctions” (with Vivek Bhattacharya and Andrew Sweeting). *RAND Journal of Economics*, 45(4) 2014.
- “Market Structure and Gender Disparity in Health Care: Preferences, Competition and Quality of Care” (with Ryan McDevitt). *RAND Journal of Economics*, 45(1) 2014.
- “Unobserved Heterogeneity and Reserve Prices in Auctions.” *RAND Journal of Economics*, 44(4) 2013.
- “When Should Sellers Use Auctions?” (with Andrew Sweeting). *American Economic Review*, 103(5) 2013.
- “Robust Firm Pricing with Panel Data” (with Ben Handel and Kanishka Misra). *Journal of Econometrics*, 184(2) 2013.
- “Can Warranties Substitute for Reputations?” *AEJ Microeconomics*, 3(3) 2011.
- “On the Network Structure of Production” (with Enghin Atalay, Ali Hortaçsu, Chad Syverson). *Proceedings of the National Academy of Sciences*, 108(13) 2011.

“Entry into Auctions: An Experimental Analysis” (with Seda Ertaç and Ali Hortaçsu). *International Journal of Industrial Organization*, 29(2) 2011.

SUBMITTED AND WORKING PAPERS

“Measuring Clinical Effectiveness in Practice: Evidence from EPO in Dialysis” (with Paul Eliason, Ben Heebsh, Riley League and Ryan McDevitt). *American Economic Review*, Revise and Resubmit.

“Ambulance Taxis: The Impact of Regulation and Litigation on Health Care Fraud (with Paul Eliason, Riley League, Jetson Leder-Luis and Ryan McDevitt). *Journal of Political Economy*, Revise and Resubmit.

“Gaming and Effort in Performance Pay (with Luca Bertuzzi, Paul Eliason, Ben Heebsh, Riley League and Ryan McDevitt).

GRANTS, AWARDS, AND FELLOWSHIPS

Association of Competition Economists best paper of year award (“How Acquisitions Affect Firm Behavior and Performance: Evidence from the Dialysis Industry”), 2021

Lanzillotti Prize for best paper in antitrust at IIOC Conference (“Endogenous and Selective Service Choices After Airline Mergers”), 2018

Bass Society of Fellows, 2016-Current

Howard D. Johnson Teaching Award, Duke University, 2014

Top 5% of Duke Undergraduate Teaching Evaluations, Spring 2012, 2019

National Science Foundation Award SES #1260876, 2013-2015 (with A. Sweeting)

National Science Foundation Award SES #1559481, 2016-2019 (with C. Timmins)

National Science Foundation Award SES #1850736, 2019-2021 (with P. Eliason and R. McDevitt)

Washington Equitable Growth Grant for “Joint Ventures in Dialysis Care: Improving Coordination or Enabling Market Power,” 2021-2023 (with P. Eliason and R. McDevitt)

National Institute for Health Care Management Research and Education Foundation Grant for “Vertical Integration of Specialty Physician Practices and the Association with Private Equity Acquisition of Short-Term Acute Care Hospitals,” 2021 (with M. Cerullo, A. Offodile, and R. McDevitt)

Arnold Ventures Grant for “Can Auctions Fight Fraud? Lessons from Medicare’s Durable Medical Equipment Competitive Bidding Program” (with P. Eliason, R. League, J. Leder-Luis and R. McDevitt)

Bass Connections Project for “Understanding Variations in Hospital Costs in Support of Value-Based Care Decisions,” 2021-2022 (with M. Cerullo, R. McDevitt and Y. Zhang)

Davies Fellowship to Advise Undergraduate Research

Vivek Bhattacharya, Summer 2010

Peichun Wang, Summer 2011

Jonathan Gao, Summer 2013

Lucas Do, Summer 2018

Social Sciences Research Institute at Duke Data Acquisition Grant, 2009

Center for the Study of Industrial Organization Research Fellowship, Spring 2008 and 2009

A.K. Phifer Award in Economics, Davidson College, 2004

SERVICE

Service at Duke

Reappointment Committee for Dean of Fuqua, 2022
Director of Economic Research Initiatives at Duke, 2015-2020
Duke University Arts and Sciences Council, 2017-2020
Duke University Library Council, 2016-2020 (chair in 2017-2020)
Duke University Library 2030 Steering Committee, Summer 2021
Duke University Faculty Scholar Selection Committee, 2013-2015 (chair in 2013-2014)
Duke University QEP Committee Member, 2018-2019
Duke University Economics Department Grants Committee, 2015-2020
Duke University Economics Department Executive Committee, 2017-2018
Duke University Economics Department Commencement Speaker, 2017
Duke University Economics PhD Admissions, 2010-2013 (co-chair in 2013)
Duke University Economics Masters Admissions, 2014-2020
Duke University Economics Junior Recruiting, 2011
Duke University Economics Masters Student Advisory Board, 2011-2020
Applied Micro 2nd Year Field Paper Coordinator, 2011-2012
Applied Microeconomics Jamboree Co-Organizer, 2014
Organizer of Applied Micro Student Lunch Groups and Seminars, 2009-2020

PhD Advising (Year of Placement, Initial Placement):

Elliot Anenberg (2011, Federal Reserve Board)	Andrey Ordin (2020, Texas McCombs)
Usaid Awan (2022, Amazon)	Matt Panhans (2017, FTC)
Christoph Bauner (2011, UMASS, Amherst)	Gabor Palinko (2021, Cornerstone)
Luca Bertuzzi (2023, Charles River)	Kevin Roberts (2023, Stanford Postdoc)
Tiancheng Chen (2021, Amazon)	Alex Robinson (2017, Compass Lexecon)
Yanyou Chen (2020, Toronto Rotman)	Tedi Skiti (2017, Temple University)
Dan Garrett (2020, Wharton)	Adam Soliman (2023, Clemson)
Chris Gedge (2016)	Elshiba Spiller (2011, Resources for the Future)
Christopher Geissler (2013, ISO New England)	Andrew Steck (2018, Toronto Rotman)
Paul Eliason (2018, BYU)	Mirjam Szillery (2022, Wayfair)
Ben Heebsh (2020, FTC)	Emily Wang (2011, UMASS, Amherst)
Aurel Hizmo (2011, NYU Stern, Finance)	Wen Wang (2020, HKUST)
Olga Kozlova (2017, Compass Lexecon)	Ashley Vissing (2016, U Chicago Post-Doc)
Yilin Jiang (2019, McKinsey)	Drew Vollmer (2021, DOJ)
Riley League (2023, Illinois Gies)	Kelly Yang (2023, Indiana Kelley)
CY Lee (2014, National Taiwan University)	Ming Ye (2019, Dimensional Fund Advisors)
Sophia Li (2015, Cornerstone)	Xirui Zhang (2022, Amazon)
Eli Liebman (2017, University of Georgia)	Shijie Jin (current student)
Peter Maniloff (2013, Colorado School of Mines)	Chris Berher (current student)
Ralph Mastro Monaco (2012, University of Oregon)	Tulio Sousa (current student)
Joe Mazur (2015, Purdue)	Xuyang Xia (current student)
Pamela Medina (2016, Toronto Rotman)	Filip Klein (current student)
Zach Nolan (2021, FTC)	

REFERENCES

Available upon request.