

**RACHEL E. KRANTON**

*Contact Information:*

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*Research & Teaching Fields:*

Microeconomics  
Economics of Networks  
Development Economics  
Economics of Institutions  
Behavioral Economics

**CURRENT POSITIONS**

Dean of the Social Sciences, Duke University, July 2018 – present

James B. Duke Professor of Economics, Duke University, 2012 – present.

**EDUCATION**

Ph.D., Department of Economics, University of California, Berkeley, 1993.

M.P.A., Economics & Public Affairs, Woodrow Wilson School, Princeton University, 1988.

B.A., Economics, Middle East Studies, University of Pennsylvania, 1984.

**HONORS**

Member of American Academy of Arts & Sciences, elected 2020.

Fellow of the Econometric Society, elected 2012.

Chaire Blaise Pascal, École normale supérieure/Paris School of Economics, 2010-2012.

**PREVIOUS POSITIONS**

Visiting Professor, Economics Department, Sciences Po, Paris, 2017-2018.

Professor, Department of Economics, Duke University, 2007 - 2012.

Chaire Blaise Pascal, Paris School of Economics, 2011-2012.

Professor, Department of Economics, University of Maryland, 2004 -2008.

Associate Professor, Department of Economics, University of Maryland, 2001-2004.

Visiting Associate Professor, Department of Economics, Princeton University, 2002-2003

Member, School of Social Science, Institute for Advanced Study, 2001-2002.

Russell Sage Foundation Visiting Scholar, New York, NY, 1997-1998.

Assistant Professor, Department of Economics, University of Maryland, 1994-2001.

Lecturer, Department of Economics, University of Maryland, 1993-1994.

Consultant, The World Bank, Infrastructure and Transport Division, 1988-1991.

Assistant to Program Officer, U.S.A.I.D., Cairo, Egypt, Summer 1987.

Project Officer, Catholic Relief Services, Cairo, Egypt, 1985-86.

## **BOOK**

*Identity Economics: how our identities affect our work, wages, and well-being*, George Akerlof and Rachel Kranton. Princeton: Princeton University Press, 2010. Paperback edition, September 2011.

## **JOURNAL PUBLICATIONS and WORKING PAPERS**

“Deconstructing Bias in Social Preferences Reveals Groupy and Not Groupy Behavior,” Rachel Kranton, Matthew Pease, Seth Sanders, and Scott Huettel. September 2020, *Proceedings of the National Academy of Sciences* 117 (35), pp. 21185-21193.

“Cover-ups,” Francis Bloch and Rachel Kranton, working paper, November 2019.

“The Devil is in the Details – Implications of Samuel Bowles’ *The Moral Economy* for economics and policy research,” Rachel Kranton, March 2019, *Journal of Economic Literature* 57(1): 147-60.

- “Amount and time exert independent influences on intertemporal choice” Dianna Amasino, Nicolette Sullivan, Rachel Kranton, and Scott Huettel, February 2019, *Nature Human Behaviour*.
- “Rumors and Social Networks” Francis Bloch, Gabrielle Demange and Rachel Kranton, May 2018, *International Economics Review*, 59(2), pp. 421-448.
- “Moderators of Intergroup Discrimination in the Minimal Group Paradigm: A Meta-Analysis,” Emily Pechar and Rachel Kranton, working paper, August 2017.
- “Groupy vs. Non-Groupy Behavior: Personality, Region, and Party Affiliation,” Rachel Kranton and Seth Sanders, *American Economic Review Papers and Proceedings*. 107(5), May 2017, pp. 65-69.
- “Social Status in Networks,” Nicole Immorlica, Rachel Kranton, Mihai Manea, and Gregory Stoddard, *American Economic Journal: Microeconomics* 9(1), February 2017, pp. 1-30.
- “Games Played on Networks” Yann Bramoullé and Rachel Kranton, in Bramoullé, Galeotti, and Rogers (eds.) *The Oxford Handbook of the Economics of Networks*, Oxford University Press, 2016.
- “Groupy vs. Non-Groupy Behavior: Deconstructing Bias in Social Preferences,” Rachel Kranton, Matthew Pease, Seth Sanders, and Scott Huettel, working paper, June 2016.
- “The hidden cost of humanization: Individuation attenuates group biases in pro-social behavior,” Victoria Lee, Rachel Kranton and Scott Huettel, working paper, July 2016.
- “Identity Economics 2016: Where do Social Divisions and Norms Come From?,” Rachel Kranton, *American Economic Review Papers and Proceedings*, May 2016.
- “Exploring the Generalization Process from Past Behavior to Predicting Current Behavior,” Lasana Harris, Elizabeth Thompson, Victoria Lee, and Rachel Kranton, *Journal of Behavioral Decision Making*, June 2015.
- “Strategic Interaction and Networks,” Yann Bramoullé, Rachel Kranton, and Martin D’Amours, *American Economic Review*, March 2014, 104(3): 898-930.
- “Identity Economics and the Brain: Uncovering the Mechanisms of Social Conflict,” Scott Huettel and Rachel Kranton. *PTRS Biological Sciences*, 367(1589), March 2012, pp. 680-691.

- “Strategic Interaction and Networks,” Yann Bramoullé, Rachel Kranton, and Martin D’Amours, January 2011. Working paper with all technical results.*
- “Contracts, Hold-Up, and Exports: Textiles and Opium in Colonial India,” Rachel Kranton and Anand Swamy, *American Economic Review* 98 (3), June 2008, pp. 967-89.
- “Identity, Supervision, and Work Groups,” George Akerlof and Rachel Kranton, *American Economic Review Papers and Proceedings* 98 (2), May 2008, pp. 212-17.
- “Risk-Sharing Across Communities,” Yann Bramoullé and Rachel Kranton, *American Economic Review Papers and Proceedings* 97 (2), May 2007, pp. 70-74.
- “Public Goods in Networks,” Yann Bramoullé and Rachel Kranton, *Journal of Economic Theory*, 135(1), July 2007, pp.478-494
- “Risk-Sharing in Networks,” Yann Bramoullé and Rachel Kranton, *Journal of Economic Behavior and Organization*, 64(3-4), November-December 2007, pp. 275-294.
- “The Formation of Industrial Supply Networks,” Rachel Kranton and Deborah Minehart, in James Rauch (ed.), *The Formation and Decay of Networks*, New York: Russell Sage Foundation Press, 2007
- “Social Divisions within Schools: how school policies can affect students’ identities and educational choices,” George Akerlof and Rachel Kranton, in Christopher Barrett (ed.), *The Social Economics of Poverty: On Identities, Groups, Communities, and Networks*, London: Routledge, 2005, pp. 188-213.
- “Identity and the Economics of Organizations,” George Akerlof and Rachel Kranton, *Journal of Economic Perspectives*, 19 (1), Winter 2005, pp. 9-32.
- “A Model of Poverty and Oppositional Culture,” George Akerlof and Rachel Kranton, in Kaushik Basu, Pulin Nayak, and Ranjan Ray (eds.), *Markets and Governments* (Oxford: Oxford University Press, 2003).
- "Competition and the Incentive to Produce High Quality," Rachel Kranton, *Economica* 70 (279) August 2003, pp. 385-404.

“Identity and Schooling: Some Lessons for the Economics of Education,” George Akerlof and Rachel Kranton, *Journal of Economic Literature*, 40 (4), December 2002, pp. 1167-1201.

"A Theory of Buyer-Seller Networks," Rachel Kranton and Deborah Minehart, *American Economic Review* 91 (3), June 2001, pp. 485-508.

“Competition for Goods in Buyer-Seller Networks,” Rachel Kranton and Deborah Minehart, *Review of Economic Design*, 5 (3), September 2000, pp. 301-331.

“Economics and Identity,” George Akerlof and Rachel Kranton, *Quarterly Journal of Economics* CVX (3), August 2000, pp. 715-753.

"Networks versus Vertical Integration," Rachel Kranton and Deborah Minehart, *RAND Journal of Economics*, 31 (3), Autumn 2000, pp. 570-601.

"The Hazards of Piecemeal Reform: British Civil Courts and the Credit Market in Colonial India," Rachel Kranton and Anand Swamy, *Journal of Development Economics*, 58 (1), February 1999, pp. 1-24.

"Reciprocal Exchange: A Self-Sustaining System," Rachel Kranton, *American Economic Review*, 86 (4), September 1996, pp. 830-851.

"The Formation of Cooperative Relationships," Rachel Kranton, *Journal of Law, Economics, & Organization*, 12 (1), April 1996, pp. 214-233.

## **FELLOWSHIPS and GRANTS**

National Endowment for Financial Education Grant, with Scott Huettel, 2014-2016.

Canadian Institute for Advanced Research (CIFAR) Program Fellow, “Social Interactions, Identity, and Well-Being,” 2011-2017.

National Science Foundation Research Grant, “Networks, Public Goods, and Social Interactions: at the edge of analytics and complexity,” 2011-2014.

National Science Foundation Research Grant, “Innovation in Social Networks,” 2010-2011.

Duke University, Social Science Research Institute, “From Brain to Society (and Back), convener, 2009-2010.

Canadian Institute for Advanced Research (CIFAR) Program Fellow, “Social Interactions, Identity, and Well-Being,” 2006-2010.

National Science Foundation Research Grant, “Topics in the Economic Theory of Networks,” 2003-2006.

Institute for Advanced Study, School of Social Science, Member, Princeton, NJ, 2001-2002.

National Science Foundation Research Grant, “Buyer-Seller Networks,” 1998-2000.

Russell Sage Foundation Scholar, New York, NY, 1997-98.

Graduate Research Board Award, University of Maryland, Summer 1997.

Alfred P. Sloan Doctoral Dissertation Fellowship, 1992-93.

Foreign Language & Area Studies Fellowship, Moroccan Arabic, 1989-91.

Woodrow Wilson Fellowship, Princeton University, 1986-1988.

Center for Arabic Studies Abroad Fellowship (CASA), Cairo, Egypt, 1984-85.

B.A. Magna Cum Laude, University of Pennsylvania, 1984.

#### **CONFERENCES (Invited Speaker), LECTURES, and WORKSHOP presentations**

Stony Brook International Conference on Game Theory, July 2020.

UC Berkeley Kadish Center for Morality, Law, and Public Affairs, November 2019.

New Economic School (Moscow), Social Diversity, Development and Stability: The Role of Context, October 2019.

Southern Economic Association Plenary Address, November 2018

Barcelona GSE Summer Forum, June 2018

European Conference on Networks, Universitat Pompeu Fabra, May 2018

European University Institute, Max Weber Lecture, March 2018

Paris School of Economics, Conference on Economics and Culture, March 2018

American Economic Association Annual Meetings, January 2018.

Summer Colloquium on the Economics of Identity, Kiel Institute for the World Economy, June 2015, June 2016, June 2017.

American Economic Association Annual Meetings, January 2017.

Class of 1960 Lecture, Williams College, October 2016.

Norms, Actions, and Games (NAG), Toulouse Institute for Advanced Study, June 2016.

American Economic Association Annual Meetings, January 2016.

Econometric Society World Congress, Plenary Session Discussant, Montreal, August 2015.

Stony Brook International Conference on Game Theory, July 2015.

The Economics of Socialization, Barcelona GSE Summer Forum, June 2015.

Summer School on Social Interactions and Urban Segregation, Université Rennes 1, May 2015.

Conference on Identity and Inequality, University of Chicago, October 2014.

Cambridge University Summer School on Social Interactions, July 2014.

Wellington-Burnham Lecture, Tufts University, May 2014.

Microeconomics of Social Network Analysis, University of College London, May 2014.

Thurgau Experimental Economics Meeting, Plenary Speaker, University of Konstanz, May 2014.

Conference on The Human Person, Economics, and Catholic Social Thought, Plenary Speaker, University of Chicago, April 2014.

Global Economic Symposium, Kiel Institute, October 2013.

University of Chicago Summer School on Socioeconomic Inequality, July 2013.

Choice Symposium, Erasmus University, June 2013.

Human Capital and Economic Opportunity Global Working Group, Identity and Personality Conference, May 2013.

NYU Workshop on Information in Networks (WIN), September 2012.

University of Chicago Summer School on Socioeconomic Inequality, July 2012.

Workshop on Heterogeneous Interacting Agents (WEHIA), Paris, June 2012.

Conference on the Economics of Interactions and Culture, Einaudi Institute for Economics and Finance (EIEF), April 2012.

Spanish Economic Association Meetings, Plenary Speaker, December 2011.

University of Cambridge, Conference on Networks, September 2011.

ThRed (Theoretical Research in Development Economics) Annual Conference, Barcelona, May 2011.

University of Warwick, Conference on Buyer-Seller Networks, May 2011.

Statistical and Applied Mathematical Sciences Institute (SAMSI), Dynamics on Networks, March 2011.

University of Richmond Leadership Conference, September 2010.

NYU Workshop on Information in Networks (WIN), September 2010.

Stanford University Institute for Theoretical Economics (SITE), July 2010.

Memorial Conference, Barcelona, Toni Calvo-Armengol, June 2010.

Université Laval, Workshop on Networks, October 2009.

NYU Workshop on Information in Networks (WIN), September 2009.

Cornell University, Research Issues at the Interface of Computer Science and Economics, September 2009.

Trento Festival of Economics, Invited Speaker, June 2009.

NYU Law School, Conference on Law, Commerce and Development, April 2008.

American Economic Association Annual Meetings, Invited Session, January 2008.

Coalition Theory Network (CTN) Conference, Plenary Speaker, Venice, Italy,  
January 2008.

Schloss Dagstuhl, Computational Social Systems and the Internet, June 2007.

American Economic Association Annual Meetings, Invited Session, January  
2007.

Cornell University Institute for the Social Sciences, "Search and Diffusion in  
Social Networks," November 2006.

European Summer Symposium on Economic Theory (ESSET), Gerzensee,  
Switzerland, July 2006.

The World Bank, "Microfoundations of Economic Growth," May 2006.

Université Laval, "Mini-Conference on Economic Development," February 2006.

GREQAM, Université de Marseille, "Networks, Aggregation, and Markets," June  
2005.

Russell Sage Foundation, Working Group on "Decay and Formation of Social  
Networks," 2002-2005.

Pew Charitable Trust and Cornell University, Working Group on "Moral and  
Social Dimensions of Microeconomic Behavior in Poor Communities,"  
2001-2005.

IUI, Stockholm, Sweden, "Networks: Theory and Applications," June 2004.

Escuela de Verano, "The Role of Social Interactions and Networks in  
Economics," San Sebastian, Spain, July 2003.

Econometric Society of North America, Summer Meetings, June 2001.

Stanford Institute for Theoretical Economics (SITE), July 2000.

North Eastern Universities Development Conference (NEUDC), 2000.

European Summer Symposium on Economic Theory (ESSET), Gerzensee,  
Switzerland, June 1999.

CEPR and Univ. Libre de Bruxelles, "Information Processing in Organizations,"  
June 1999.

Univ. Autònoma de Barcelona, “Congress on Groups, Networks and Coalitions,”  
May 1999.

Santa Fe Institute, “Institutions: Complexity and Difficulty,” March 1999.

University of Cambridge, “Barter in Post-Socialist Societies,” December 1998.

The Brookings Institution, “Colloquium on Social Dynamics,” January 1998.

American Economic Association Annual Meetings, January 1998.

MacArthur Foundation, Network on Preferences and Norms, October 1997.

Russell Sage Foundation, “Networks vs. Markets,” October 1997.

UC San Diego, “Conference on Cooperation under Difficult Conditions,” October  
1997.

Stanford University Institute for Theoretical Economics (SITE), July 1997

The World Bank, “Emerging Issues in Development Economics,” July 1997.

Northeastern Universities Development Conference, 1996.

Econometric Society Winter Meetings 1996, 1997.

## **DUKE UNIVERSITY SERVICE**

Academic Programs Committee (APC), 2014-2017.

Advisory Faculty (founding), Decision Sciences Certificate, 2015-

Department of Economics Executive Committee, 2013-2017.

Review Committee Director of Social Science Research Institute (SSRI), 2016.

Arts and Sciences Distinguished Professors Committee, 2013-2016.

Duke Center for Decision Sciences (DCIDES) Search Committee, 2014-2015.

Duke Center for Decision Sciences (DCIDES) Executive Board, 2012-2014.

Convener, Faculty Fellows Program, Social Sciences Research Institute, 2009-10.

Appointments, Promotion, and Tenure (APT) Committee, 2008-2012.

## **PROFESSIONAL SERVICE**

Founding Executive Committee, Economic Research on Identity, Norms, and Narratives (ERINN), 2016-

Core, Theoretical Research in Development Economics (ThReD), 2015-

Managing Editor, *The Economic Journal*, 2017-

Nominating Committee, American Economic Association, 2016-2019.

Executive Committee (Elected Member), American Economic Association, 2015-2018.

Budget and Finance Committee, American Economic Association, 2015-2018.

Editorial Board, *Journal of Economic Literature*, 2013-2019.

Head of Program Committee, ThReD Annual Meeting, 2016.

Program Committee, American Economic Association Annual Meetings 2016.

Leader, Network on Identity and Personality, Human Capital and Economic Opportunity Working Group, University of Chicago, 2012 -.

Advisory Board, SAFE Center of Excellence, University of Frankfurt, 2011-2016.

Associate Editor, *Journal of Economic Perspectives*, 2007 - 2010.

Editorial Board, *American Economic Review*, 2001-2007.

Program Committee, American Economic Association Annual Meetings 2008.

Local Arrangements Committee, North American Summer Meetings Econometric Society 2001.

Refereeing:

Excellence in Refereeing Award 2015, 2016, *American Economic Review*.

Referee for *Econometrica*, *Economic Journal*, *International Economic Review*, *International Journal of Industrial Organization*, *Journal of Development Economics*, *Journal of Economic Behavior and Organization*, *Journal of Economic and Management Strategy*, *Journal of Economic Literature*, *Journal of*

*Economic Theory, Journal of Economic Dynamics and Control, Journal of the European Economic Association, Journal of Industrial Economics, Journal of Institutional and Theoretical Economics, Journal of Law, Economics, & Organizations, Journal of Political Economy, National Science Foundation, Physical Review Letters, RAND Journal, Rationality and Society, Quarterly Journal of Economics, Review of Economic Studies.*

## **TEACHING AWARDS**

Departmental Teaching Award, University of Maryland, Spring 2006.

Departmental Teaching Award, University of Maryland, Spring 2000.

Departmental Teaching Award, University of Maryland, Fall 1995.

Departmental Teaching Award, University of Maryland, Fall 1993.

Outstanding Graduate Student Instructor Award, U.C. Berkeley, 1991.

## **LANGUAGES**

Proficient in French and moderately proficient in Arabic.