

VITA

Mark R. Leary

Garonzik Family Emeritus Professor of Psychology and Neuroscience

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EDUCATION

West Virginia Wesleyan College (B.A.)	1976	Psychology
University of Florida (M.A.)	1978	Social Psychology
University of Florida (Ph.D.)	1980	Social Psychology

PROFESSIONAL EXPERIENCE

Department of Psychology, Denison University, Assistant Professor, 1980-1983

Department of Educational Psychology, University of Texas at Austin, Assistant Professor, 1983-1985

Department of Psychology, Wake Forest University, Assistant Professor, 1985-1988; Associate Professor, 1988-1991; Professor, 1991-2006 (awarded chaired professorship, 1996)

Chair, Department of Psychology, Wake Forest University, 2002-2006

Department of Psychology and Neuroscience, Duke University, Professor, 2006-present (awarded distinguished professorship, 2011)

AWARDS, HONORS, AND RECOGNITION

B.A., Summa Cum Laude

Phi Beta Kappa

Scholarly Book Award for *Understanding Social Anxiety*, Speech Communication Association, 1984

Wake Forest University Award for Excellence in Faculty Research, 1990

Named by Institute for Scientific Information as among 25 most productive scholars in psychology, 1986-90

Thomas Kitchin Professor of Psychology, Wake Forest University, named 1996

Garonzik Family Professor of Psychology and Neuroscience, named 2009

Distinguished Lifetime Career Award, International Society for Self and Identity, 2011

Scientific Impact Award (co-recipient), Society of Experimental Social Psychology, 2015

EDITORIAL AND REVIEW WORK

Editor: *Personality and Social Psychology Review*, 2010-2014

Founding Editor: *Self and Identity*, 2000-2004

Associate Editor: *Journal of Social and Clinical Psychology*, 1987-1997

Editorial Board:

Journal of Personality and Social Psychology (Personality Processes and Individual Differences), 1990-1998

Journal of Personality and Social Psychology (Interpersonal Relations and Group Processes), 1997-2000

Journal of Personality and Social Psychology (Attitudes and Social Cognition), 2000-2013

Psychological Bulletin, 2005-2014

Psychological Review, 2007-present

Journal of Personality, 1989-2018

Emotion, 2000-present

Personality and Social Psychology Bulletin, 1989-1991, 2003-present

Journal of Social and Clinical Psychology, 1983-1987, 1997-2010

Self and Identity, 2004-2012

Psychological Inquiry, 2002-2013

Contemporary Social Psychology, 1990-1999

Reviewer:

Psychological Bulletin

Psychological Review

Journal of Personality and Social Psychology

Journal of Experimental Social Psychology

Personality and Social Psychology Bulletin

Journal of Personality

Personality and Social Psychology Review

Journal of Research in Personality

Journal of Applied Social Psychology

Basic and Applied Social Psychology

Personal Relationships

Journal of Social and Personal Relationships

Journal of Social and Clinical Psychology

Self and Identity

Social Psychology Quarterly

Social Cognition

Representative Research in Social Psychology

British Journal of Social Psychology

Journal of Social Psychology

Social and Personality Compass

Psychological Science

Health Psychology

Journal of Nonverbal Behavior

Psychological Inquiry

Personality and Individual Differences

Evolution and Human Behavior

Emotion

Cognition and Emotion

Current Directions in Psychology

Journal of Applied Psychology

Behavioral and Brain Sciences

Multivariate Behavioral Research

Motivation and Emotion

Memory and Cognition

Journal of Sport and Exercise Psychology

Journal of Applied Sport Psychology

Journal of Anxiety Disorders

Professional Psychology

Behavior Research Methods

Cognitive Therapy and Research

British Journal of Clinical Psychology

Journal of Parapsychology

Academy of Management Review

Journal of Gerontology

Journal of Adolescence

Human Sexuality

American Psychological Association, Divisions 8, 12, & 24

Society for Personality and Social Psychology

American Psychological Society

National Science Foundation

National Institute of Mental Health

Research Council of Canada

Southeastern and Southwestern Psychological Associations

PROFESSIONAL MEMBERSHIPS

American Psychological Association (Fellow)	Society for Experimental Social Psychology
Division 2: Teaching of Psychology	Society of Southeastern Social Psychologists
Division 8: Personality and Social Psychology (Fellow)	International Society for Self and Identity
Division 38: Health Psychology (Fellow)	International Association for Relationship Research
American Psychological Society (Fellow)	Sigma Xi
Society for Personality and Social Psychology (Fellow)	Psi Chi

POSITIONS HELD

Executive Steering Committee, Society for the Advancement of Social Psychology (1983-1985)
Co-coordinator, Society of Southwestern Social Psychologists (1984-1985)
Local coordinator, Southwestern Psychological Association Convention (1985)
Program Chair (1987), Publicity Chair (1988), Site Chair (1994), Society of Southeastern Social Psychologists
Steering Committee, Nag's Head Conference Center (1987-90)
Treasurer (1988-90), Vice-President (1990-91), President (1991-92), Wake Forest Chapter of Sigma Xi
Secretary-Treasurer (1989-90), Vice-President (1990-91), President (1991-92), Wake Forest Chapter of the
American Association of University Professors
Chair, Executive Committee, International Society for Self and Identity (1996-2000)
Publications Committee, Society for Personality and Social Psychology (1996-99), Chair (1998-99)
Fellows Committee, Society for Personality and Social Psychology (1998-99, 2005-07), Chair (1998-99, 2006-07)
Program Chair, Society for Personality and Social Psychology (2003-04)
Executive Committee, Member-at-Large, Society for Personality and Social Psychology (2004-2007)
Chair, Media Relations and Public Outreach Committee, Society for Personality and Social Psychology (2007-2009)
President-elect, President, Past-president, Society for Personality and Social Psychology (2014-2016)
Editor, *Character and Context* (blog for the Society for Personality and Social Psychology) (2019-present)

UNIVERSITY AND DEPARTMENT SERVICE

Chair, Psychology Department Library Committee, Denison University, 1980-83
Undergraduate Studies Committee, Wake Forest University, 1985-present; Chair, 1993-1998
Advisor, Wake Forest Psi Chi Chapter, 1985-1988
Chair, Psychology Graduate Studies Committee, Wake Forest University, 1986-88
Institutional Review Board, Wake Forest University, 1986-1990; Chair, 1988-90
Provost's Research Advisory Council, Wake Forest University, 1991-1995; Chair, 1993-1994
Student Life Committee, Wake Forest University, 1990-1993; Chair, 1990-1992
SACS Accreditation Committee, Wake Forest University, 1995-1997
Committee on Academic Affairs, Wake Forest University, 1996-1999; Chair, 1997-1998
Faculty Senate, Wake Forest University, 1998-2002
University Senate Long-Range Planning Committee, 1998-2002; Chair, 1999-2001
Psychology Long-Range Planning Committee, Wake Forest University, 1998-2002
Provost's Budget Advisory Committee, Wake Forest University, 2005-2006
Chair, Department of Psychology, Wake Forest University, 2002-2006
Director, Graduate Program in Social Psychology, Duke University, 2006-2015
Director, Duke Interdisciplinary Initiative in Social Psychology, Duke University, 2009-2013
Departmental Subject Pool Committee, Duke University, 2007-present
Space Committee, Duke University, 2007-2009
Steering Committee, Social Science Research Institute, Duke University, 2007-2013
Institutional Review Board, Duke University, 2008-present
Chair's Advisory Committee, Department of Psychology and Neuroscience, Duke University, 2007-2009
Fuqua Business School Dean Review Committee, Duke University, 2010-2011
University Courses Committee, 2013-2016
Faculty Director, Interdisciplinary Behavioral Research Center, 2013-2017
Co-chair, Search Committee, Director of Duke Center for Interdisciplinary Decision Sciences, 2014-15
Director of Graduate Studies, Department of Psychology and Neuroscience, Duke University, 2016-2018

PUBLICATIONS

Books

- Leary, M. R. (1983). *Understanding social anxiety: Social, personality, and clinical perspectives*. Beverly Hills, CA: Sage.
- Leary, M. R., & Miller, R. S. (1986). *Social psychology and dysfunctional behavior*. New York: Springer-Verlag.
- Leary, M. R. (1990). *Introduction to behavioral research methods*. Belmont, CA: Wadsworth.
- Leary, M. R. (1995). *Self-presentation: Impression management and interpersonal behavior*. Boulder: Westview.
- Leary, M. R. (1995). *Introduction to behavioral research methods* (2nd ed.). Belmont, CA: Brooks/Cole.
- Leary, M. R., & Kowalski, R. M. (1995). *Social anxiety*. New York: Guilford Press.
- Kowalski, R. M., & Leary, M. R. (Eds.) (1999). *The social psychology of emotional and behavioral problems: Interfaces of social and clinical psychology*. Washington, DC: American Psychological Association.
- Hoyle, R., Kernis, M., Leary, M. R., & Baldwin, M. (1999). *Selfhood: Identity, esteem, regulation*. Boulder: Westview.
- Leary, M. R. (2001). *Introduction to behavioral research methods* (3rd ed.). Boston: Allyn & Bacon.
- Leary, M. R. (Ed.) (2001). *Interpersonal rejection*. New York: Oxford University Press.
- Leary, M. R., & Tangney, J. P. (Eds.) (2003). *Handbook of self and identity*. New York: Guilford Press.
- Kowalski, R. M., & Leary, M. R. (Eds.) (2003). *Key readings in social-clinical psychology*. New York: Psychology Press.
- Leary, M. R. (2004). *Introduction to behavioral research methods* (4th ed.). Boston: Allyn & Bacon.
- Leary, M. R. (2004). *The curse of the self: Self-awareness, egotism, and the quality of human life*. New York: Oxford University Press.
- Leary, M. R. (2007). *Introduction to behavioral research methods* (5th ed.). Boston: Allyn & Bacon.
- Leary, M. R., & Hoyle, R. H. (Eds.) (2009). *Handbook of individual differences in social behavior*. New York: Guilford.
- Leary, M. R. (2012). *Introduction to behavioral research methods* (6th ed.). Boston: Pearson.
- Leary, M. R., & Tangney, J. P. (Eds.) (2012). *Handbook of self and identity* (2nd ed.). New York: Guilford Press.
- Brown, W. K., & Leary, M. R. (Eds.) (2016). *Oxford handbook of hypo-egoic phenomena*. New York: Oxford University Press.
- Leary, M. R. (2016). *Introduction to behavioral research methods* (7th ed.). Boston: Pearson/Revel.

Educational Video Series

- Leary, M. R. (2012). *Understanding the mysteries of human behavior* (24-lecture DVD course). Chantilly, VA: The Teaching Company.
- Leary, M. R. (2018). *Why you are who you are: Investigations into personality* (24-lecture DVD course). Chantilly, VA: The Teaching Company.

Articles and Chapters (arranged chronologically by topic)

Self and Identity

- Schlenker, B. R., Miller, R. S., Leary, M. R., & McCown, N. E. (1979). Group performance and interpersonal evaluation as determinants of egotistical attributions in groups. *Journal of Personality*, 47, 575-594.
- Schlenker, B. R., Forsyth, D. R., Leary, M. R., & Miller, R. S. (1980). A self-presentational analysis of the effects of incentives on attitude change following counterattitudinal behavior. *Journal of Personality and Social Psychology*, 39, 553-577.
- Leary, M. R., & Schlenker, B. R. (1980). Self-presentation in a task-oriented leadership situation. *Representative Research in Social Psychology*, 11, 152-159.
- Leary, M. R. (1981). The distorted nature of hindsight. *Journal of Social Psychology*, 115, 25-29.
- Leary, M. R. (1982). Distorted hindsight and the 1980 Presidential election. *Personality and Social Psychology Bulletin*, 8, 257-263.
- Schlenker, B. R., & Leary, M. R. (1982). Audiences' reactions to self-enhancing, self-denigrating, accurate, and modest self-presentations. *Journal of Experimental Social Psychology*, 18, 89-104.
- Stokes, J. M., & Leary, M. R. (1984). Evaluations of others' decisions by intellectually gifted and average children: Effects of decision consequences and decentering prompts. *Personality and Social Psychology Bulletin*, 10, 564-573.
- McCloskey, W., & Leary, M. R. (1985). Differential effects of norm-referenced and self-referenced feedback on performance expectancies, attribution, and motivation. *Contemporary Educational Psychology*, 10, 275-284.
- Leary, M. R., Barnes, B. D., & Griebel, C. (1986). Cognitive, affective, and attributional effects of potential threats to self-esteem. *Journal of Social and Clinical Psychology*, 4, 461-474.
- Leary, M. R., Robertson, R. B., Barnes, B. D., & Miller, R. S. (1986). Self-presentations of small group leaders as a function of role requirements and leadership orientation. *Journal of Personality and Social Psychology*, 51, 742-748.
- Leary, M. R., & Shepperd, J. A. (1986). Behavioral self-handicaps versus self-reported handicaps: A conceptual note. *Journal of Personality and Social Psychology*, 51, 1265-1268.
- Leary, M. R., Wheeler, D. S., & Jenkins, T. B. (1986). Aspects of identity and behavioral preference: Studies of occupational and recreational choice. *Social Psychology Quarterly*, 49, 11-18.
- Leary, M. R. (1986). The impact of interactional impediments on social anxiety and self-presentation. *Journal of Experimental Social Psychology*, 22, 122-135.
- Leary, M. R., Knight, P. D., & Barnes, B. D. (1986). Ethical ideologies of the Machiavellian. *Personality and Social Psychology Bulletin*, 12, 75-80.
- Leary, M. R., Barnes, B. D., Griebel, C., Mason, E., & McCormack, D. (1987). The impact of conjoint threats to social- and self-esteem on evaluation apprehension. *Social Psychology Quarterly*, 50, 304-311.
- Leary, M. R., & Forsyth, D. R. (1987). Attributions of responsibility for collective endeavors. In C. Hendrick (Ed.), *Group processes* (pp. 167-188). Newbury Park, CA: Sage.
- Barnes, B. D., Mason, E., Leary, M. R., Laurent, J., Griebel, C., & Bergman, A. (1988). Reactions to social vs. self-evaluation: Moderating effects of personal and social identity orientations. *Journal of Research in Personality*, 22, 513-524.

- Leary, M. R. (1989). Self-presentational processes in leadership emergence and effectiveness. In R. A. Giacalone & P. Rosenfeld (Eds.), *Impression management in the organization*. Hillsdale, NJ: Erlbaum.
- Leary, M. R., & Kowalski, R. M. (1990). Impression management: A literature review and two-component model. *Psychological Bulletin*, 107, 34-47.
- Lamphere, R. A., & Leary, M. R. (1990). Private and public self-processes: A return to James' constituents of the self. *Personality and Social Psychology Bulletin*, 16, 717-725.
- Leary, M. R. (1990). Responses to social exclusion: Social anxiety, jealousy, loneliness, depression, and low self-esteem. *Journal of Social and Clinical Psychology*, 9, 221-229.
- Kowalski, R. M., & Leary, M. R. (1990). Strategic self-presentation and the avoidance of aversive events: Antecedents and consequences of self-enhancement and self-depreciation. *Journal of Experimental Social Psychology*, 26, 322-336.
- Franke, R., & Leary, M. R. (1991). Disclosure of sexual orientation by lesbians and gay men: A comparison on private and public processes. *Journal of Social and Clinical Psychology*, 10, 262-269.
- Leary, M. R. (1992). Self-presentational processes in exercise and sport. *Journal of Sport and Exercise Psychology*, 14, 339-351.
- Leary, M. R. (1993). The interplay of private self-processes and interpersonal factors in self-presentation. In J. Suls (Ed.), *Psychological perspectives on the self* (Vol. 4, pp. 127-155). Hillsdale, NJ: Erlbaum.
- Leary, M. R., Nezlek, J. B., Downs, D. L., Radford-Davenport, J., Martin, J., & McMullen, A. (1994). Self-presentation in everyday interactions. *Journal of Personality and Social Psychology*, 67, 664-673.
- Leary, M. R., Tchividjian, L. R., & Kraxberger, B. E. (1994). Self-presentation can be hazardous to your health: Impression management and health risk. *Health Psychology*, 13, 461-470.
- Leary, M. R., & Downs, D. L. (1995). Interpersonal functions of the self-esteem motive: The self-esteem system as a sociometer. In M. Kernis (Ed.), *Efficacy, agency, and self-esteem* (pp. 123-144). New York: Plenum.
- Leary, M. R., Tambor, E. S., Terdal, S. K., & Downs, D. L. (1995). Self-esteem as an interpersonal monitor: The sociometer hypothesis. *Journal of Personality and Social Psychology*, 68, 518-530.
- Leary, M. R., Schreindorfer, L. S., & Haupt, A. L. (1995). The role of self-esteem in emotional and behavioral problems: Why is low self-esteem dysfunctional? *Journal of Social and Clinical Psychology*, 14, 297-314.
- Leary, M. R., & Schreindorfer, L. S. (1997). Unresolved issues with terror management theory. *Psychological Inquiry*, 8, 26-29.
- Haupt, A., & Leary, M. R. (1997). The appeal of worthless groups: Moderating effects of trait self-esteem. *Group Dynamics: Theory, Research, and Practice*, 1, 124-132.
- Nezlek, J. B., Kowalski, R. M., Leary, M. R., Blevins, T., & Holgate, S. (1997). Personality moderators of reactions to interpersonal rejection: Depression and trait self-esteem. *Personality and Social Psychology Bulletin*, 23, 1235-1244.
- Leary, M. R., Bednarski, R., Hammon, D., & Duncan, T. (1997). Blowhards, snobs, and narcissists: Interpersonal reactions to excessive egotism. In R. M. Kowalski (Ed.), *Aversive interpersonal behaviors*. New York: Plenum.
- Leary, M. R., Haupt, A. L., Strausser, K. S., & Chokel, J. T. (1998). Calibrating the sociometer: The relationship between interpersonal appraisals and state self-esteem. *Journal of Personality and Social Psychology*, 74, 1290-1299.

- Leary, M. R. (1999). The social and psychological importance of self-esteem. In R. M. Kowalski & M. R. Leary (Eds.), *The social psychology of emotional and behavioral problems: Interfaces of social and clinical psychology* (pp. 197-221). Washington, D. C.: American Psychological Association.
- Leary, M. R. (1999). Making sense of self-esteem. *Current Directions in Psychological Science*, 8, 32-35.
- Martin, K. A., & Leary, M. R. (1999). Would you drink after a stranger? The influence of self-presentational motives on willingness to take a health risk. *Personality and Social Psychology Bulletin*, 25, 1092-1100.
- Leary, M. R., & Cottrell, C. A. (1999). Evolution of the self, the need to belong, and life in a delayed-return environment. *Psychological Inquiry*, 10, 229-232.
- Leary, M. R., Patton, K., Orlando, A., & Funk, W. W. (2000). The impostor phenomenon: Self-perceptions, reflected appraisals, and interpersonal strategies. *Journal of Personality*, 68, 725-756.
- Leary, M. R., & Baumeister, R. F. (2000). The nature and function of self-esteem: Sociometer theory. In M.P. Zanna (Ed.), *Advances in experimental social psychology* (Vol. 32, pp. 1-62). San Diego: Academic Press.
- Leary, M. R. (2000). Self-consciousness. In A. E. Kazdin (Ed.), *Encyclopedia of psychology*. Washington, D.C.: American Psychological Association.
- Leary, M. R., & Miller, R. S. (2000). Self-presentational perspectives on personal relationships. In S. Duck & W. Ickes (Eds.), *The social psychology of personal relationships*. New York: Wiley.
- Leary, M. R. (2000). The psychology of impression management. In N. J. Smelser & P. B. Baltes (Eds.), *International Encyclopedia of the social and behavioral sciences*. London: Elsevier.
- Leary, M. R. (2001). The self we know and the self we show: Self-esteem, self-presentation, and the maintenance of interpersonal relationships. In G. J. O. Fletcher & M. Clark (Eds.), *Blackwell handbook of social psychology: Interpersonal processes* (pp. 457-477). Malden, MA: Blackwell.
- Leary, M. R., Cottrell, C. A., & Phillips, M. (2001). Deconfounding the effects of dominance and social acceptance on self-esteem. *Journal of Personality and Social Psychology*, 81, 898-909.
- Bourgeois, K. S., & Leary, M. R. (2001). Coping with rejection: Derogating those who choose us last. *Motivation and Emotion*, 25, 101-111.
- Leary, M. R. (2002). When selves collide: The nature of the self and the dynamics of interpersonal relationships. In A. Tesser, J. Wood, & D. Stapel (Eds.), *Psychological perspectives on self and identity* (Vol. 2, pp. 119-145). Washington, DC: American Psychological Association.
- Leary, M. R. (2002). The interpersonal basis of self-esteem: Death, devaluation, or deference? In J. Forgas & K. D. Williams (Eds.), *The social self: Cognitive, interpersonal, and intergroup perspectives*. New York: Psychology Press.
- Nezlek, J., & Leary, M. R. (2002). Individual differences in self-presentational motives in daily social interaction. *Personality and Social Psychology Bulletin*, 28, 211-223.
- Leary, M. R. (2002). The self as a source of relational difficulties. *Self and Identity*, 1, 137-142.
- Leary, M. R., Gallagher, B., Fors, E. H., Buttermore, N., Baldwin, E., Lane, K. K. & Mills, A. (2003). The invalidity of personal claims about self-esteem. *Personality and Social Psychology Bulletin*, 29, 623-636.
- MacDonald, G., Saltzman, J. L., & Leary, M. R. (2003). Social approval and trait self-esteem. *Journal of Research in Personality*, 37, 23-40.
- Leary, M. R., & Tangney, J. P. (2003). The self as an organizing construct in the behavioral sciences. In M. R. Leary & J. P. Tangney (Eds.), *Handbook of self and identity*. New York: Guilford Press.

- Leary, M. R., & MacDonald, G. (2003). Individual differences in self-esteem: A review and theoretical integration. In M. R. Leary & J. P. Tangney (Eds.), *Handbook of self and identity*. New York: Guilford Press.
- Leary, M. R. (2003). Interpersonal aspects of optimal self-esteem and the authentic self. *Psychological Inquiry*, 14, 52-54.
- Leary, M. R., & Buttermore, N. E. (2003). Evolution of the human self: Tracing the natural history of self-awareness. *Journal for the Theory of Social Behaviour*, 33, 365-404.
- Leary, M. R. (2004). The sociometer, self-esteem, and the regulation of interpersonal behavior. In R. F. Baumeister & K. Vohs (Eds.), *Handbook of self-regulation*. New York: Guilford.
- Leary, M. R. (2004). The function of self-esteem in Terror Management Theory and Sociometer Theory: Comment on Pyszczynski et al (2004), *Psychological Bulletin*, 130, 478-482.
- Quinlivan, E., & Leary, M. R. (2005). Women's perceptions of their bodies: Discrepancies between self-appraisals and reflected appraisals. *Journal of Social and Clinical Psychology*, 24, 1139-1163.
- Leary, M. R. (2005). Interpersonal cognition and the pursuit of social acceptance: Inside the sociometer. In M. Baldwin (ed.), *Interpersonal Cognition*. New York: Guilford.
- Leary, M. R., Adams, C. E., & Tate, E. B. (2006). Hypo-egoic self-regulation: Exercising self-control by diminishing the influence of the self. *Journal of Personality*, 74, 1803-1831.
- Leary, M. R. (2006). To what extent is self-esteem influenced by interpersonal processes compared with intrapersonal processes. In M. H. Kernis (Ed.), *Self-esteem: Issues and answers* (pp. 195-200). New York: Psychology Press.
- Leary, M. R. (2006). Where do we go from here? In M. H. Kernis (Ed.), *Self-esteem: Issues and answers* (pp. 424-429). New York: Psychology Press.
- Leary, M. R. (2006). Sociometer theory and the pursuit of relational value: Getting to the root of self-esteem. *European Review of Social Psychology*, 16, 75-111.
- Leary, M. R., Tate, E. B., Adams, C. E., Allen, A. B., & Hancock, J. (2007). Self-compassion and reactions to unpleasant self-relevant events: The implications of treating oneself kindly. *Journal of Personality and Social Psychology*, 92, 887-904.
- Leary, M. R., & Tate, E. B. (2007). The multifaceted nature of mindfulness. *Psychological Inquiry*, 18.
- Adams, C. E., & Leary, M. R. (2007). Promoting self-compassionate attitudes toward eating among restrictive and guilty eaters. *Journal of Social and Clinical Psychology*, 26, 1120-1144.
- Leary, M. R. (2008). Functions of the self in interpersonal relationships: What does the self actually do? In A. Tesser, J. Holmes, & J. Wood (Eds.), *Self and relationships*. Philadelphia: Psychology Press.
- Leary, M. R., Tipsord, J., & Tate, E. B. (2008). Allo-inclusive identity: Incorporating the natural and social worlds into one's sense of self. In H. Wayment & J. Bauer (Eds.), *Transcending self-interest: Psychological explorations of the quiet ego* (pp. 137-148). Washington, DC: American Psychological Association.
- Leary, M. R., Terry, M. L., Allen, A. B., & Tate, E. B. (2009). The concept of ego threat in social and personality psychology: In ego threat a viable scientific construct? *Personality and Social Psychology Review*, 13, 151-164.
- Leary, M. R., Estrada, M. J., & Allen, A. B. (2009). The analogue-I and the analogue-Me: The avatars of the self. *Self and Identity*.
- Leary, M. R., & Tate, E. B. (2010). The role of self-awareness in dysfunctional patterns of thought, emotion, and behavior. In J. E. Maddux & J. P., Tangney (Eds.), *Social psychological foundations of clinical psychology*. New York: Guilford.

- Leary, M. R., Adams, C. E., & Tate, E. B. (2010). Hypo-egoic self-regulation. In R. H. Hoyle (Ed.), *Handbook of personality and self-regulation*. New York: Guilford.
- Allen, A. B., & Leary, M. R. (2010). Self-compassion, stress, and coping. *Social and Personality Psychology Compass*.
- Allen, A. B., & Leary, M. R. (2010). Reactions to others' selfish actions in the absence of tangible consequences. *Basic and Applied Social Psychology*.
- Leary, M. R., & Guadagno, J. (2011). The sociometer, self-esteem, and the regulation of interpersonal behavior. In R. F. Baumeister & K. Vohs (Eds.), *Handbook of self-regulation* (2nd ed.) New York: Guilford.
- Leary, M. R., & Guadagno, J. (2011). The role of hypo-egoic self-processes in optimal functioning and subjective well-being. In K. Sheldon, T. Kashdan, & M. Steger (Eds.), *Designing the future of positive psychology: Taking stock and moving forward*. New York: Oxford University Press.
- Leary, M. R., & Allen, A. B. (2011). Personality and persona: Personality processes in self-presentation. *Journal of Personality*, 79, 889-916.
- Eisenberger, N. I., Inagaki, T. K., Muscatell, K. A., Byrne Haltom, K. E., & Leary, M. R. (2011). The neural sociometer: Brain mechanisms underlying state self-esteem. *Journal of Cognitive Neuroscience*, 23, 3448-3455.
- Leary, M. R., & Allen, A. B. (2011). Self-presentational persona: Simultaneous management of multiple impressions. *Journal of Personality and Social Psychology*, 101, 1033-1049.
- Terry, M. L., & Leary, M. R. (2011). Self-compassion, self-regulation, and health. *Self and Identity*, 10, 352-362
- Leary, M. R., Allen, A. B., & Terry, M. L. (2011). Managing social images in naturalistic versus laboratory settings: Implications for understanding and studying self-presentation. *European Journal of Social Psychology*, 23, 3448-3455.
- Leary, M. R., Toner, K., & Gan, M. (2011). Self, identity, and reactions to distal threats: The case of environmental behavior. *Psychological Studies*, 56, 159-160.
- Leary, M. R. (2012). Sociometer theory. In L. Van Lange, A. W. Kruglanski, & E. T. Higgins (Eds.), *Handbook of theories of social psychology* (Vol. 2, pp. 141-159). Los Angeles: Sage.
- Leary, M. R., & Terry, M. L. (2012). Hypo-egoic mindsets: Antecedents and implications of quieting the self. In M. R. Leary & J. P. Tangney (Eds.), *Handbook of self and identity* (2nd ed.). New York: Guilford.
- Leary, M. R., & Tangney, J. P. (2012). The self as an organizing concept in the social and behavioral sciences. In M. R. Leary & J. P. Tangney (Eds.), *Handbook of self and identity* (2nd ed.). New York: Guilford.
- Leary, M. R., & Toner, K. (2012). Reducing egoistic biases in self-views. In S. Vazire & T. Wilson (Eds.), *Handbook of self-knowledge*. New York: Guilford.
- Toner, K., Gan, M., & Leary, M. R. (2012). The impact of individual and group feedback on environmental intentions and self-beliefs. *Environment and Behavior*.
- Leary, M. R., & Terry, M. L. (2013). Interpersonal aspects of receiving interpersonal feedback. In R. Sutton M. Hornsey, & K. Douglas (Eds.), *Feedback: The handbook of praise, criticism, and advice*. New York: Peter Lang.
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COLLOQUIA PRESENTED

University of Alabama at Birmingham
 Coe College
 University of Texas at Austin
 Wake Forest University (2)
 University of North Carolina at Greensboro (3)
 Furman University (2)
 University of Virginia (3)
 North Carolina State University
 University of North Carolina at Chapel Hill (5)
 Wake Forest School of Medicine, Dept. of Psychiatry and Behavioral Medicine
 Sam Houston State University (3)
 West Virginia University
 Virginia Tech
 University of North Carolina at Asheville (2)
 College of William and Mary
 Denison University
 Wayne State University
 Western Carolina University
 Wake Forest School of Medicine, Dept. of Public Health Sciences
 West Virginia Wesleyan College (2)

Florida Atlantic University
 Virginia Commonwealth University (2)
 University of Tennessee (3)
 High Point University (2)
 Appalachian State University
 University of New South Wales (Australia)
 University of Georgia (4)
 Texas A & M University
 Dartmouth College
 Georgia Southern University (2)
 Duke University (3)
 University of Canterbury (New Zealand)
 University of Otago (New Zealand)
 Carnegie Mellon University
 Northwestern University
 University of Florida
 University of Queensland (Australia)
 Princeton University
 Ohio State University
 University of Waterloo (Canada)
 University of North Carolina at Charlotte
 University of Southampton (England)
 London Business School (England)
 Guilford College
 University of Manitoba (Canada)
 University of Richmond
 Queens University (Canada)
 University of Pittsburgh
 University of Vermont
 Clemson University
 McGill University (Canada)
 East Tennessee State University
 Washington University
 University of North Carolina at Wilmington
 Wofford College

COURSES TAUGHT

Undergraduate:

Introductory psychology
 Research methods
 Statistics
 Social psychology
 Personality psychology
 Evolutionary psychology
 Research in social psychology
 The self and social behavior
 Industrial-organizational psychology
 Human sexuality
 Human aggression
 Individual differences in social behavior

Graduate:

Multivariate statistics
 Structural equations modeling
 Seminar in social psychology
 Seminar in personality
 Theories of social psychology
 Self, identity, and behavior
 Hypo-egoic phenomena
 Interfaces of social and clinical psychology
 Organizational and group behavior