Breakout Sessions (S-5): Implementing SLcM for the first time in a country

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Roadmap of this presentation

- Introduction to the local landscape
- Problem Statement
- Resolution mechanism
- Implementation Strategy
- Results so far
- Lessons learnt
- Plan ahead
Introduction

- 6th Populous country in the world with abysmal 57% (in 2009) literacy rate as per UN.
- Gone through a Higher Education growth spurt since 1999 due to Progressive Govt Policies.
- Over 160 chartered Universities operating around the country
- Interesting trend: In many of UOL degrees female students make more than 60% of total enrolled.
Literacy Map
Pakistan

80%+
70%+
60%+
50%+
40%+
30%+
20%+
Introduction to UOL

- Private not-for-profit General University
- Started in 1999.
- Became a 28,000 student University in 2015 from just 1,500 in 2005
- Over 160 degree programs offered in 24 disciplines.
- Spread across 7 campuses in 5 cities.
- Interesting: First University to join International QS and THE ranking from Pakistan.
ERP scenario in Pakistani HEIs

- Previously used solutions
  - Home grown solutions
  - ERP implementations
    - 12 Public Universities using Oracle PeopleSoft Campus solution
    - 1 Private University using Oracle PeopleSoft solution on top of SAP ECC.

- ERP situation in the country
  - SAP market dynamics
    - 2015 in Pakistan
    - HANA bandwagon
Problem Statement

- Rapid Growth
- Multiple campuses
- From 8 degree programs to over 160+ degree programs
- Variation in Course mechanism (annual, semester and hybrid)
- Learning from the Global Best Practices
- Ease of use for the Students and Faculty
- Advancing the Self-Service concept to staff/faculty and students.
Resolution mechanism

- Need analysis
  - A comprehensive need analysis
  - Partner University studies
  - Real life implementation
- Future growth projection
  - Scaling present solutions for the anticipated future growth
- Cultural Show-stoppers
- Reporting insights
  - Reports?
- Licensing
Implementation Strategy

- Partner vs self-implementation
- Local + International partner vs International partner model
- Developing internal Specialist group
- Strong Project Management
- Reduction of complexity
Results so far

- Phase-1 successfully implemented within time
- Phase-2 delayed by 4 months
Lessons learnt

- Unrealistic Project deadlines
- Still under-estimating the implementation challenges for implementing in a country for the first time?
Plan ahead

- Develop in-house expertise on SAP ECC and SLcM in particular
- Introduce mobile apps for end users (Fiori transactional)
- Move the organisation towards S/4 HANA and anticipate what SAP has for SLcM in future
- Bridging the gaps