

Ashley L. Harrell

Duke University
Department of Sociology
259 Reuben-Cooke Building
Durham, NC 27708
ashley.l.harrell@duke.edu | 919.660.5633

ACADEMIC APPOINTMENTS

- 2019 - Assistant Professor of Sociology, Duke University
- 2022 - Assistant Professor of Psychology and Neuroscience (*by courtesy*), Duke University
- 2017 - 2019 Assistant Professor of Organizational Studies and Psychology (*by courtesy*), University of Michigan
- Faculty Associate, Research Center for Group Dynamics, Institute for Social Research, University of Michigan

EDUCATION

- 2017 Ph.D. Sociology, University of South Carolina
- 2010 M.A. Sociology, University of South Carolina
- 2008 B.A. Psychology, University of South Carolina

PEER REVIEWED PUBLICATIONS

- Forthcoming **Ashley Harrell** and Tom Wolff*. “Cooperation in Networked Collective Action Groups: Information Access and Norm Enforcement in Groups of Different Sizes.” Forthcoming in *Social Psychology Quarterly*.
- 2023 **Ashley Harrell** and Anna S. Greenleaf*. “Resource Asymmetry Reduces Generosity and Paying Forward

*Student while the research was conducted. +Authors contributed equally.

- Generosity, Among the Resource-Advantaged and Disadvantaged.” *Social Science Research* 109: 102786.
- 2021 **Ashley Harrell.** “How Can I Help You? Multiple Resource Availability Promotes Generosity With Low-Value (But Not High-Value) Resources.” *Rationality and Society* 33: 341-362.
- 2021 **Ashley Harrell.** “Better Together: Third Party Helping is Enhanced When the Decision to Help is Made Jointly.” *Social Science Research* 94: 102516.
- 2020 David Melamed, Brent Simpson, **Ashley Harrell**, Christopher Munn*, Jered Abernathy*, and Matthew Sweitzer*. “Homophily and Segregation in Cooperative Networks.” *American Journal of Sociology* 125: 1084-1127.
- 2019 **Ashley Harrell.** “Group Leaders Establish Cooperative Norms That Persist in Subsequent Interactions.” *PloS one* 14: e0222724.
- 2018 **Ashley Harrell**, David Melamed, and Brent Simpson. “The Strength of Dynamic Ties: The Ability to Alter Some Ties Promotes Cooperation in Those That Cannot Be Altered.” *Science Advances* 4: eaau9109.
- 2018 **Ashley Harrell.** “Competition for Leadership Promotes Contributions to Collective Action.” *Social Forces* 97: 405-426.
- 2018 David Melamed, **Ashley Harrell**, and Brent Simpson. “Cooperation, Clustering, and Assortative Mixing in Dynamic Networks.” *Proceedings of the National Academy of Sciences* 115: 951-956.
- 2018 Brent Simpson, **Ashley Harrell**, David Melamed, Nick Heiserman, and Daniela Negraia. “The Roots of Reciprocity: Gratitude and Reputation in Generalized Exchange Systems.” *American Sociological Review* 83: 88-110.
- 2017 David Melamed, Brent Simpson, and **Ashley Harrell.** “Prosocial Orientation Fosters Cooperation in Structured Populations.” *Scientific Reports* 7: 357.
- 2017 Brent Simpson, Robb Willer, and **Ashley Harrell.** “The Enforcement of Moral Boundaries Promotes Cooperation

- and Prosocial Behavior in Groups.” *Scientific Reports* 7: 42844.
- 2017 Shane Thye and **Ashley Harrell**. “The Status Value Theory of Power and Mechanisms of Micro Stratification: Theory and New Experimental Evidence.” *Social Science Research* 63: 54-66.
- 2016 **Ashley Harrell** and Brent Simpson. “The Dynamics of Prosocial Leadership: Power and Influence in Collective Action Groups.” *Social Forces* 94: 1283-1308.
- 2014 Brent Simpson, Matthew Brashears, Eric Gladstone, and **Ashley Harrell**. “Birds of Different Feathers Cooperate Together: No Evidence for Altruism Homophily in Networks.” *Sociological Science* 1: 542-564.
- 2013 Brent Simpson, **Ashley Harrell**, and Robb Willer. “Hidden Paths from Morality to Cooperation: Moral Judgments Promote Trust and Trustworthiness.” *Social Forces* 91: 1529-1548.
- 2012 **Ashley Harrell**. “Do Religious Cognitions Promote Prosociality?” *Rationality and Society* 24: 463-482.

CHAPTERS AND INVITED SUBMISSIONS

- Submitted **Ashley Harrell**. “Prosocial Decision-Making by Groups and Individuals: A Social-Psychological Approach.” *Handbook of the Sociology of Morality*, Volume 2. Shai Dromi, Steven Hitlin, and Aliza Luft, Eds. Springer.
- Forthcoming **Ashley Harrell**. “Collective Action.” *The SAGE Encyclopedia of Leadership Studies*. George R. Goethals, Ed. SAGE Publications.
- 2020 **Ashley Harrell**. “Theories of Power.” *Wiley Blackwell Encyclopedia of Sociology*, 2nd edition.
- 2018 **Ashley Harrell** and Shane Thye. “Power and Authority.” *Core Concepts in Sociology*. J. Michael Ryan, Ed. Wiley Blackwell.
- 2015 Brent Simpson and **Ashley Harrell**. “Rational Choice Theories.” *The Blackwell Encyclopedia of Sociology*. George Ritzer, Ed.

2011 **Ashley Harrell** and Brent Simpson. "Human Altruism." *McGraw Hill 2011 Yearbook of Science and Technology*.

MANUSCRIPTS UNDER REVIEW

Ashley Harrell and Joseph Quinn⁺. "Shared Identities and the Structure of Exchange Distinctly Shape Cooperation." *Revise and resubmit*.

FUNDING

2022 - 2023 "Resource Inequality and Homophily in Networked Collective Action Groups." *Social Science Research Institute Grant, Duke University* (\$11,100)

2021 - 2022 "This is the Best I Can Do': Exploring the Prevalence, Consequences, and Solutions of Wealth Dishonesty in Public Good Production." *Arts and Sciences Council Committee on Faculty Research, Duke University* (\$5,000)

2021 "Exploring the Effects of Inequality and Network Structure in Collective Action Groups." *Leonard and Gretchen Broom Endowment, Department of Sociology, Duke University* (\$5,000)

2020 - 2021 "The Effect of Network Structure on Public Good Production." *Arts and Sciences Council Committee on Faculty Research, Duke University* (\$5,000)

2020 "The Effect of Network Structure on Public Good Production." *Interdisciplinary Behavioral Research Center at the Social Science Research Institute Seed Grant, Duke University* (\$600)

2018 - 2021 "Implicitly Prosocial: Investigating the Automaticity of Social Preferences." *MCubed Research Grant, University of Michigan* (with Lynette Shaw and Fabiana Silva) (\$15,000)

2018 - 2019 "Do Good Leaders Make Good Citizens?" *UROP Supplementary Research Funding, University of Michigan* (\$1,500)

2018 - 2019 "Who Shares? Gender and the Dynamics of Shared Leadership." *Riecker Undergraduate Research Fund Grant,*

- Center for the Education of Women, University of Michigan*
(\$1,500)
- 2017 - 2018 “The Benefits of Choosing the Winner: When Do Elections Promote Cooperation and Solidarity?” *UROP Supplementary Research Funding, University of Michigan* (\$500)
- 2017 - 2018 “Gender and Backlash in Group Leadership.” *UROP Supplementary Research Funding, University of Michigan* (\$500)
- 2014 - 2015 Bilinski Fellow. *Bilinski Foundation, University of South Carolina* (\$28,000)
- 2014 - 2015 SPARC Graduate Fellow. *Office of the Vice President for Research, University of South Carolina* (\$5,000)
- 2014 Selected for Dean’s Dissertation Fellowship. *Declined, as required, to accept the Bilinski Fellowship.*

HONORS AND AWARDS

- 2021 Top Instructor, Spring 2021. Duke University, Trinity College.
- 2019 Honored Instructor, Winter 2019. University of Michigan Housing, University of Michigan.
- 2018 Honored Instructor, Fall 2018. University of Michigan Housing, University of Michigan.
- 2018 Blue Ribbon Award, UROP Research Symposium. “The Benefits of Choosing the Winner: When Do Elections Promote Cooperation and Solidarity?” (PI, with Natalie Cadotte*)
- 2017 Outstanding Published Article Award, Honorable Mention. American Sociological Association, Altruism, Morality, and Social Solidarity Section. “The Dynamics of Prosocial Leadership: Power and Influence in Collective Action Groups.” (with Brent Simpson)
- 2016 Best Co-Authored Graduate Student Paper Award. Department of Sociology, University of South Carolina. “The Dynamics of Prosocial Leadership: Power and Influence in Collective Action Groups.”

- 2015 Outstanding Published Article Award. American Sociological Association, Altruism, Morality, and Social Solidarity Section. "Hidden Paths from Morality to Cooperation: Moral Judgments Promote Trust and Trustworthiness." (with Brent Simpson and Robb Willer)
- 2013 Distinguished Graduate Scholar. The Graduate School, University of South Carolina.
- 2013 Best Sole-Authored Graduate Student Paper Award. Department of Sociology, University of South Carolina. "Do Religious Cognitions Promote Prosociality?"
- 2010 Graduate Student Paper Award, Co-winner. American Sociological Association, Rationality and Society Section. "Religion, Rewards, and Prosocial Behavior."

INVITED TALKS AND PANELS

- 2022 "When Leaders Help (And When They Hurt): Leadership as a Solution to Collective Action Problems." *Leadership, Power, and Inequality Workshop: Does Leadership Matter? Institute for Advanced Study in Toulouse (IAST)*.
- 2019 "Better Together: Third Party Helping is Enhanced When the Decision to Help is Made Jointly." *Laboratory for the Study of Social Interaction (LaSSI) Series, Department of Sociology, University of Georgia*.
- 2019 "The Strength of Dynamic Ties." *Management and Organizations Seminar, Ross School of Business, University of Michigan*.
- 2019 "Leadership Development." *BLI Engaged Leadership Sessions, Barger Leadership Institute, University of Michigan*.
- 2018 "The Strength of Dynamic Ties: Dynamics Promote Cooperation, Even in Static Ties." *Center for the Study of Complex Systems Seminar, University of Michigan*.
- 2018 Invited panelist, "Morality: Meaning and Measure." *American Sociological Association Conference in Philadelphia, PA*.

- 2016 “The Dynamics of Prosocial Leadership: Power and Influence in Collective Action Groups.” *Stern School of Business, New York University*.
- 2012 “Do Religious Cognitions Promote Prosociality?” *Frontiers of Rational Choice Theory Panel, American Sociological Association Conference in Denver, Colorado*.

PRESENTATIONS

- 2021 **Ashley Harrell**. “Better Together: Third Party Helping is Enhanced When the Decision to Help is Made Jointly.” *Annual Meeting of the American Sociological Association*.
- 2021 **Ashley Harrell** and Joseph Quinn*+. “Social Exchange and Micro Social Order in Diverse and Homogeneous Groups.” *Group Processes Conference, American Sociological Association*.
- 2021 **Ashley Harrell** and Tom Wolff*. “Cooperation in Networked Collective Action Groups: The Role of Density, Group Size, and Sanctions.” *Annual Meeting of the American Sociological Association*.
- 2019 **Ashley Harrell**, David Melamed, and Brent Simpson. “The Strength of Dynamic Ties: Dynamics Promote Cooperation, Even in Static Ties.” *Group Processes Conference, American Sociological Association, New York City, NY*.
- 2018 **Ashley Harrell**, David Melamed, and Brent Simpson. “The Strength of Dynamic Ties: Dynamics Promote Cooperation, Even in Static Ties.” *University of Michigan Workshop for Behavioral and Experimental Economics*.
- 2017 **Ashley Harrell**. “Putting Power in the Right Hands: The Leadership Solution to Collective Action.” *University of Michigan Psychology Department (Social Psychology Area) Brown Bag Series*.
- 2017 **Ashley Harrell**. “Competition for Leadership Promotes Contributions to Public Goods.” *Group Processes Conference, American Sociological Association, Montreal, CA*.

- 2016 **Ashley Harrell.** “The Dynamics of Prosocial Leadership: Power, Influence, and Collective Action.” *University of South Carolina, Social Psychology Brown Bag Series.*
- 2014 **Ashley Harrell** and Brent Simpson. “Power, Leadership, and Collective Action: A Person x Situation Approach.” *Annual Meeting of the American Sociological Association. San Francisco, CA.*
- 2013 **Ashley Harrell** and Brent Simpson. “Putting Power in the Right Hands: Prosocial Leaders Promote Contributions to Public Goods.” *Group Processes Conference, American Sociological Association. New York City, NY.*
- 2012 Brent Simpson, Matthew Brashears, **Ashley Harrell**, and Eric Gladstone. “Altruism and Homophily in Social Relations: Greenbeard Detection or Dispositional Colorblindness?” *Group Processes Conference, American Sociological Association. Denver, Colorado.*
- 2011 Brent Simpson, **Ashley Harrell**, and Robb Willer. “Hidden Paths from Morality to Social Order: Moral Judgments Promote Prosocial Behavior.” *Annual Meeting of the American Sociological Association. Las Vegas, Nevada.*
- 2011 Brent Simpson, **Ashley Harrell**, and Robb Willer. “Moral Judgments Promote Prosocial Behavior.” *International Conference on Social Dilemmas. Amsterdam, Netherlands.*
- 2010 **Ashley Harrell.** “Do Religious Cognitions Promote Prosociality?” *Group Processes Conference, American Sociological Association. Atlanta, Georgia.*
- 2010 **Ashley Harrell.** “Religion, Rewards, and Prosocial Behavior.” *Annual Meeting of the American Sociological Association. Atlanta, Georgia.*

TEACHING

Duke University

Graduate:

The Social Psychology of Inequality and Cooperation

Undergraduate:

Leadership and Collaboration; Organizations and Management;
Sociological Inquiry

University of Michigan

Undergraduate:

Leadership and Collaboration; Prosocial Leadership and Followership

University of South Carolina

Undergraduate:

Introduction to Sociology; Elementary Statistics for Sociologists

STUDENTS SUPERVISED

Member, Ph.D. Committee

Tima Alqabandi, Maurice Bokanga (outside committee member, University of Chicago), Joshua Doyle (completed Spring 2020), Kiersten Hasenour, Susan Jacobs (completed Spring 2022), Em Maloney, Joseph Quinn (completed Spring 2022), Liann Tucker, Tom Wolff

Undergraduate Independent Studies

Sua Cho, Megan Gerges, Anna Greenleaf

SERVICE

To the discipline

Ongoing

Occasional reviewer: *American Sociological Review*, *American Journal of Sociology*, *European Sociological Review*, *Social Forces*, *Social Psychology Quarterly*, *Socius*, *National Science Foundation*, *Time-sharing Experiments for the Social Sciences (TESS)*, *Scientific Reports*, *Judgment and Decision Making*, *Rationality and Society*, *Journal for the Scientific Study of Religion*, *Journal of Economic Psychology*, *Sociological Forum*, *Sociological Perspectives*, *Social Currents*, *The Sociological Quarterly*, *Sociological Inquiry*, *Sociology Compass*, *Academy of Management Annual Conference*

2022-2025

Secretary/Treasurer, American Sociological Association, Social Psychology Section

2021-2022

Chair, Outstanding Recent Contribution Award Committee, American Sociological Association, Social Psychology Section

2021

Presider and Session Co-Organizer, "Black Lives Matter: The Role of Altruism, Morality, and Social Solidarity in Supporting Racial Justice Efforts." American Sociological

	Association, Altruism, Morality, and Social Solidarity Section.
2020-2021	Program Committee, American Sociological Association, Altruism, Morality, and Social Solidarity Section
2020	Outstanding Recent Contribution Award Committee, American Sociological Association, Social Psychology Section
2020-2022	Editorial Board Member, <i>Social Psychology Quarterly</i>
2019-2022	Editorial Board Member, <i>Advances in Group Processes</i>
2019	Outstanding Graduate Student Paper Award Committee, American Sociological Association, Social Psychology Section
2019	Organizer, American Sociological Association, Social Psychology Section Sessions (2)
2018-2019	Graduate Student Affairs Committee, American Sociological Association, Social Psychology Section
2018	Outstanding Published Article Award Committee, American Sociological Association, Altruism, Morality, and Social Solidarity Section
2014	Presider, Session on Mathematical Sociology, Annual Meetings of the American Sociological Association, San Francisco CA
2013-2014	Graduate Student Representative, American Sociological Association, Altruism, Morality, and Social Solidarity Section
2013	Presider, Session on Mathematical Sociology, Annual Meetings of the American Sociological Association, New York City NY
2012	Presider, Session on Rational Choice, Annual Meetings of the American Sociological Association, Denver CO
2011-2012	Section Membership Committee, American Sociological Association, Social Psychology Section
2011	Graduate Student Paper Award Committee, American Sociological Association, Rationality and Society Section

2021	Chair Search Committee, Department of Sociology
2020-2022	Graduate Committee, Department of Sociology
2020-current	Advisory Board Member, Interdisciplinary Behavioral Research Center, Social Science Research Institute
2020-2021	Co-Chair, Jensen Speaker Series, Department of Sociology
2020-current	Co-Organizer, Social Psychology Workshop, Department of Sociology
2019-2020	Executive Committee, Department of Sociology
2019-2020	Co-Chair, Jensen Speaker Series, Department of Sociology
2019-current	Guest Speaker, Fall Graduate Methods Seminar, Department of Sociology. "Experiments"
<i>University of Michigan</i>	
2019	Guest Speaker, Women in Leadership Speaker Series
2018-2019	Search Committee, LSA Collegiate Fellows
2018-2019	Faculty Search Committee, Organizational Studies
2018	Undergraduate Admissions Committee, Organizational Studies
2017-2019	Faculty Mentor, Undergraduate Research Opportunity Program
2017-2018	Opportunity Award Committee, Organizational Studies