

# **Tsiang Model: Examining the Effects a Minimum Wage in Different Exchange Rate Regimes**

Bryant Hopkins and Miranda Marks

April 15, 2014

## **I. Introduction**

For this analysis, we incorporated the simplification of Tsiang's model to investigate the economic implications of adopting different fiscal and exchange rate policies. Tsiang's model analyzes the effects of devaluation in a fixed exchange rate regime. To close the model, Tsiang allows the money stock in both countries to endogenously adjust to maintain full employment. We will begin with this model and modify it to first look at the effect of a change in the balance of trade under the same closure. In these two cases, money wages are exogenous - the key characteristic of an economy with a minimum wage. We want to compare these cases with two others in which money wages are endogenous (flexible). Money wages will endogenously adjust to maintain full employment in the latter models.

## **II. Model**

### **A. General Assumptions**

- Two countries, American and Britain
- America produces autos and Britain produces beer
- Labor is exogenous in both countries
- Capital stock is endogenous in both countries

### **B. Variables/Parameters/Equations**

The variables and parameters used in the model are listed in Table 1 and Table 2. Each model has 27 endogenous and 7 exogenous variables. As a result, there are 27 equations in the model. Table 3 summarizes the differential form of each equation used in the models. Due to their size, Tables 1-3 have been placed in Appendix A.

### III. Results

In the base case (model one), the exchange rate is fixed, money wages are downward inflexible, and monetary policy is adjusted to keep the economy at full employment. Three others cases (models two through four) will examine the effects of flexible and downward inflexible money wages under fixed and flexible exchange rate regimes. The four cases we will be examining are summarized below:

*Table 4. Summary of four cases*

Model	Exchange Rate	Money Wage	Key Exogenous Variables	Key Endogenous Variables
1	Fixed	Downward inflexible	E, L, W	H, T
2	Flexible	Downward inflexible	T, L, W	H, E
3	Fixed	Flexible	E, L, H	W, T
4	Flexible	Flexible	T, L, H	W, E

When a variable is listed as endogenous or exogenous, this refers to both the domestic and foreign values for each variable. The policy matrix for each of the four models can be found in Appendix A.

As previously mentioned, the balance of trade adjusts to keep the exchange rate fixed in models one and three. In models two and four, the exchange rate adjusts to keep the balance of trade fixed. Therefore, the effect of a change in the exchange rate on each endogenous variable in the first model should be proportionally similar to a change in the balance of trade on each endogenous variable in model two. The same should be true for models three and four. To test this, we divide the value in column “E” from model one (or three) by the “T” column in model two (or four). The resulting ratio should be consistent across all endogenous variables. This computation was performed to check the validity of the models and the results are found in Appendix B. We can see from the consistent results that the models are behaving as expected.

We begin a deeper analysis by looking at the effects of an increase in the exchange rate under a fixed exchange rate regime with inflexible and flexible money wages (cases one and

three). When dollars become more expensive, prices will fall. Since these models do not hold domestic or foreign prices constant, it is hard to predict which set of prices will be affected. If prices change, then we expect the consumer price index to change as well. As prices fall, purchasing power increases and individuals will therefore be holding more money than they want. When individuals possess a currency surplus, but demand for money is low, the interest rate should be pushed down. A lower interest rate encourages a higher level of investment. Since this is a full employment model and output is fixed, an increase in investment must be matched by an increase in absorption to keep output constant. Therefore, when the exchange rate increases we expect to see a decrease in the balance of trade and no change in output.

We can see from the policy matrix for the base case that our intuition was correct. A one percent increase in the exchange rate leads to no change in output, a .84% increase in the money stock  $H$ , a .84% decrease in the interest rate  $r$ , and a 75% reduction in the balance of trade  $T$ . Some of these predictions also hold in model three when we examined flexible money wages under a fixed exchange rate regime. A one percent increase in the exchange rate encouraged no change in the output of automobiles or beer, the domestic interest rate declined by .31%, and the balance of trade was also reduced 27.98%. Unlike the first model where the domestic and foreign money supplies endogenously change to maintain full employment, the aforementioned theoretical predictions concerning the money stock cannot be confirmed when  $H$  and  $H_s$  are exogenous variables. When both America and Britain impose a minimum wage, an increase in the exchange rate makes America better off and Britain worse off than when wages are flexible. A summary of effects from a one percent increase in the exchange rate in the fixed exchange rate regime can be found in Table 5.

*Table 5. Effect of a one percent increase in the exchange rate in cases 1 and 3*

Variable	Case 1: Downward Inflexible Money Wage	Case 3: Flexible Money Wage
A	0.00	0.00
B	0.00	0.00
H	0.84	--
W	--	-0.31
r	-0.84	-0.31
T	-75.00	-27.99
realab	1.05	0.39
realabs	-1.05	-0.39

After examining the full policy matrices for cases one and three (Appendix A), we can see numerous consequences of a government choosing to implement a minimum wage under a fixed exchange rate regime. The effects of a one percent increase in the exchange rate are much more volatile if the domestic and foreign governments opt for downward inflexible money wages. This is evident by looking at the absolute value of terms in column “E” from models one and three. For each endogenous variable, the absolute value of results produced in case one are larger than those produced in case three. The only instance where these findings do not hold is for the domestic and foreign CPI’s, price of automobiles, and price of beer. This is a direct result of money wages shifting from an exogenous to endogenous variable in cases one and three respectively. In case three, we can see that an increase in the exchange rate does not correspond to an equal increase/decrease in the price level of a single good: the effect is divided (not equally) between both goods. Therefore, a more drastic change in the CPI appears in both countries.

Naturally, we see a different set of results when the exchange rate becomes flexible in cases two and four. The balance of trade is exogenous for both of these models and the exchange rate adjusts to ensure the quantity of foreign currency demanded equals the quantity of foreign currency supplied. As American imports begin to exceed exports (increase in the balance of

trade), there is an excess supply of dollars the currency depreciates. This lowers the real money stock, raises interest rates in the U.S., thereby reducing investment. In addition, imports will decrease and the trade will readjust to be balanced. In other words, we expect to see the opposite effects when the balance of trade is increased compared to the cases when the exchange rate increased.

According to the policy matrix for model two, these theoretical predictions are confirmed empirically. A one percent increase in the balance of trade leads to no change in output, a 0.01% decrease in the money stock  $H$ , a 0.01% increase in the interest rate  $r$ , and a 0.01% decrease in the exchange rate  $E$ . The policy matrix for model four provides similar results. When there is no minimum wage under a flexible exchange rate, a one percent increase in the trade balance still encourages no change in the output of either good. Model four also shows that an increase in the domestic interest rate by .01%, imports of beer will decrease .02%, and the exchange rate will decrease .03%. A portion of the results of a one percent increase in the balance of trade for cases two and four are summarized in Table 6. Unlike what was seen under a fixed exchange rate,

*Table 6. Effect of a one percent increase in the balance of trade in cases 2 and 4*

Variable	Case 2: Downward Inflexible Money Wage	Case 4: Flexible Money Wage
A	0.00	0.00
B	0.00	0.00
H	-0.01	--
W	--	0.01
r	0.01	0.01
E	-0.01	-0.04
realab	-0.01	-0.014
realabs	0.01	0.014

the effects of an increase in the trade balance presents more volatile results for economies implementing a flexible money wage. For each endogenous variable, the absolute value of entries in the “E” column for case four are larger than those produced in case two. The only

instance where these findings do not hold is for the domestic and foreign CPI's, price of automobiles, and price of beer. In case four, we still see that an increase in the exchange rate does not correspond to an equal increase/decrease in the price level of a single good. The effect is divided between the price of automobiles and beer, and a more drastic change in the CPI appears in both countries follows as expected.

## **V. Application**

It is also interesting to note that the Tsiang's model can be easily applied to current international trade. The level of trade activity between the U.S. and China can be summarized with the flexible exchange rate and downward inflexible money wage model seen in case two. China has an extremely large trade surplus, exporting nearly \$320 billion more than the country imports from the United States. If China is initially at full employment and wants to reduce this trade surplus, the second model reveals what combination of alterations to the money stock and exchange rate are necessary to achieve this change. As we can see from the policy matrix, a 1% reduction in T corresponds to a 0.01% reduction in both H and E. Therefore, if China wants to reduce its trade surplus it needs to shrink its money supply and lower the exchange rate between yuan and dollars.

## **VI. Conclusion**

There are obvious advantages and disadvantages for each situation described above. The ability to use monetary policy as an economic stabilizer usually drives a government's decision to implement a specific exchange rate regime. Once this choice is made, elected officials still have the ability to improve the quality of life for the individuals they represent. The decision to

authorize a minimum wage should depend on a government's preference to improve the price level for consumers or balance of trade for the entire economy. Under fixed exchange rates, a lower domestic CPI can be achieved with flexible money wages and the trade balance is easier to improve when a minimum wage is enforced. The opposite results are possible under a flexible exchange rate regime. Obviously, these models might not be completely accurate in predicting the effects of real world economies. One key assumption is that all of the parameter values are equivalent in the domestic and foreign economies. Once these values are changed to accurately describe specific countries, the results could prove helpful to any government trying to foster economic change.

## Appendix A: Variables/Parameters/Equations

*Table 1. List of Variables*

A	output of autos
B	output of beer
cpi	consumer price index in America
PA	price of autos in America
PB	price of beer in America
CPIs	consumer price index in Britain
PAs	price of autos in Britain
PBs	price of beer in Britain
D	America's absorption of autos
Ds	Britain's absorption of beers
X	America's exports of autos
Xs	Britain's exports of beer
absorb	money absorption in America
absorbs	money absorption in Britain
realab	money absorption in America divided by cpi
realabs	money absorption in Britain divided by CPIs
R	money rent in America
Rs	money rent in Britain
H	money supply in America
Hs	money supply in Britain
r	interest rate in America
rs	interest rate in Britain
INC	income in America
INCs	income in Britain
REALINC	real income in America
REALINCs	real income in Britain
L	labor in America
Ls	labor in Britain
K	capital in America
Ks	capital in Britain
W	money wage in America
Ws	money wage in Britain
T	balance of trade in America
E	exchange rate



*Table 2. List of Parameters*

Parameter	Description	Value
phiA	share of absorption spent on home good in America (autos)	0.7
phiBs	share of absorption spent on home good in Britain (beer)	0.7
thetaL	labor factor share in America	0.7
thetaLs	labor factor share in Britain	0.7
thetaK	capital factor share in America	0.3
thetaKs	capital factor share in Britain	0.3
m	sensitivity of demand for money to interest rate in America	1
ms	sensitivity of demand for money to interest rate in Britain	1
save	sensitivity of real absorption to interest rate in America	1
saves	sensitivity of real absorption to interest rate in Britain	1
sigmaU	elasticity of substitution in absorption in America	1
sigmaUs	elasticity of substitution in absorption in Britain	1
sigma	elasticity of substitution in production in America	1
sigmas	elasticity of substitution in production in Britain	1
mpc	marginal propensity to absorb out of real income in America	0.7
mpcs	marginal propensity to absorb out of real income in Britain	0.7

Table 3. List of model equations

Description of Equation	Equation
America's production function	$A^{\wedge} = \theta K^{\wedge} * K^{\wedge} + \theta L^{\wedge} * L^{\wedge}$
Britain's production function	$B^{\wedge} = \theta K_s^{\wedge} * K_s^{\wedge} + \theta L_s^{\wedge} * P B_s^{\wedge}$
American CPI	$CPI^{\wedge} = \phi A^{\wedge} * P A^{\wedge} + \phi B^{\wedge} * P B^{\wedge}$
Britain CPI	$CPI_s^{\wedge} = \phi A_s^{\wedge} * P a_s^{\wedge} + \phi B_s^{\wedge} * P B_s^{\wedge}$
American consumption proportions	$D^{\wedge} - X_s^{\wedge} = \sigma U^{\wedge} * (P B^{\wedge} - P A^{\wedge})$
British consumption proportions	$D_s^{\wedge} - X^{\wedge} = \sigma U_s^{\wedge} * (P A_s^{\wedge} - P B_s^{\wedge})$
Law of one price for autos	$P a_s^{\wedge} = P A^{\wedge} + E^{\wedge}$
Law of one price for beer	$P B_s^{\wedge} = P B^{\wedge} + E^{\wedge}$
Material balance for autos	$(D/A)^{\wedge} * D^{\wedge} + (X/A)^{\wedge} X^{\wedge} = A^{\wedge}$
Material balance for beer	$(D_s/B)^{\wedge} * D_s^{\wedge} + (X_s/B)^{\wedge} X_s^{\wedge} = B^{\wedge}$
Definition of American real absorption	$realab^{\wedge} = absorb^{\wedge} - CPI^{\wedge}$
Definition of British real absorption	$realabs^{\wedge} = absorb_s^{\wedge} - CPI_s^{\wedge}$
Factor use ratio in America	$K^{\wedge} - L^{\wedge} = \sigma (W^{\wedge} - R^{\wedge})$
Factor use ratio in Britain	$K_s^{\wedge} - L_s^{\wedge} = \sigma_s (W_s^{\wedge} - R_s^{\wedge})$
Money market in America	$H^{\wedge} = A^{\wedge} + P A^{\wedge} - m^{\wedge} * r^{\wedge}$
Money market in Britain	$H_s^{\wedge} = B^{\wedge} + P B_s^{\wedge} - m_s^{\wedge} * r_s^{\wedge}$
Real absorption function in America	$realab^{\wedge} = mpc^{\wedge} * realincome - save^{\wedge} * r^{\wedge}$
Real absorption function in Britain	$realabs^{\wedge} = mpc_s^{\wedge} * realincome_s^{\wedge} - save_s^{\wedge} * r_s^{\wedge}$
Real income depends on money income and cpi	$realincome^{\wedge} = income^{\wedge} - CPI^{\wedge}$
British real income depends on British money and British cpi	$realincomes^{\wedge} = incomes^{\wedge} - CPI_s^{\wedge}$
American income is equal to the price of A times A's production	$income^{\wedge} = A^{\wedge} + P A^{\wedge}$
British income is equal to British price of B times B's production	$incomes^{\wedge} = B^{\wedge} + P B^{\wedge}$
Absorption is the value of items consumed in America	$absorp^{\wedge} = \phi A (P A^{\wedge} + D^{\wedge}) + (\phi B * (P B^{\wedge} + X^{\wedge}))$
British absorption is the value of items consumed in Britain	$absorb_s^{\wedge} = \phi B_s * (P B_s^{\wedge} + D_s^{\wedge}) + \phi A_s * (P A_s^{\wedge} + X A_s^{\wedge})$
Zero profit condition in America	$P A^{\wedge} = \theta L^{\wedge} * W^{\wedge} + \theta K^{\wedge} * R^{\wedge}$
Zero profit condition in Britain	$P B_s^{\wedge} = \theta L_s^{\wedge} * W_s^{\wedge} + \theta K_s^{\wedge} * R_s^{\wedge}$
The trade balance (\$): dollar value of imports from exports	$dT = (P A^{\wedge} * X^{\wedge}) * (P A^{\wedge} + X^{\wedge}) - (P B^{\wedge} * X_s^{\wedge}) * (P B^{\wedge} + X_s^{\wedge})$

## Appendix B: Policy Matrices

### *Case 1 Policy Matrix: Fixed Exchange Rate, Downward Inflexible Money Wage*

		K	L	KS	LS	E	W	Ws
A	1	0.30	0.70	0.00	0.00	0.00	0.00	0.00
B	2	0.00	0.00	0.30	0.70	0.00	0.00	0.00
cpi	3	-0.21	0.21	-0.09	0.09	-0.30	0.70	0.30
PA	4	-0.30	0.30	0.00	0.00	0.00	1.00	0.00
PB	5	0.00	0.00	-0.30	0.30	-1.00	0.00	1.00
CPIs	6	-0.09	0.09	-0.21	0.21	0.30	0.30	0.70
PA <sub>s</sub>	7	-0.30	0.30	0.00	0.00	1.00	1.00	0.00
PB <sub>s</sub>	8	0.00	0.00	-0.30	0.30	0.00	0.00	1.00
D	9	0.30	1.45	0.00	-0.75	0.75	0.75	-0.75
X <sub>s</sub>	10	0.00	1.75	0.30	-1.05	1.75	1.75	-1.75
D <sub>s</sub>	11	0.00	-0.75	0.30	1.45	-0.75	-0.75	0.75
X	12	0.30	-1.05	0.00	1.75	-1.75	-1.75	1.75
realab	13	0.21	1.54	0.09	-0.84	1.05	1.05	-1.05
absorb	14	0.00	1.75	0.00	-0.75	0.75	1.75	-0.75
realab <sub>s</sub>	15	0.09	-0.84	0.21	1.54	-1.05	-1.05	1.05
absorb <sub>s</sub>	16	0.00	-0.75	0.00	1.75	-0.75	-0.75	1.75
R	17	-1.00	1.00	0.00	0.00	0.00	1.00	0.00
R <sub>s</sub>	18	0.00	0.00	-1.00	1.00	0.00	0.00	1.00
H	19	0.06	1.99	0.03	-0.78	0.84	1.84	-0.84
r	20	-0.06	-0.99	-0.03	0.78	-0.84	-0.84	0.84
H <sub>s</sub>	21	0.03	-0.78	0.06	1.99	-0.84	-0.84	1.84
r <sub>s</sub>	22	-0.03	0.78	-0.06	-0.99	0.84	0.84	-0.84
REALINC	23	0.21	0.79	0.09	-0.09	0.30	0.30	-0.30
INC	24	0.00	1.00	0.00	0.00	0.00	1.00	0.00
REALINC <sub>s</sub>	25	0.09	-0.09	0.21	0.79	-0.30	-0.30	0.30
INC <sub>s</sub>	26	0.00	0.00	0.00	1.00	0.00	0.00	1.00
T	27	0.00	-75.00	0.00	75.00	-75.00	-75.00	75.00

*Case 2 Policy Matrix: Flexible Exchange Rate, Downward Inflexible Money Wage*

		K	L	KS	LS	T	W	Ws
A	1	0.30	0.70	0.00	0.00	0.00	0.00	0.00
B	2	0.00	0.00	0.30	0.70	0.00	0.00	0.00
cpi	3	-0.21	0.51	-0.09	-0.21	0.00	1.00	0.00
PA	4	-0.30	0.30	0.00	0.00	0.00	1.00	0.00
PB	5	0.00	1.00	-0.30	-0.70	0.01	1.00	0.00
CPIs	6	-0.09	-0.21	-0.21	0.51	0.00	0.00	1.00
PA <sub>s</sub>	7	-0.30	-0.70	0.00	1.00	-0.01	0.00	1.00
PB <sub>s</sub>	8	0.00	0.00	-0.30	0.30	0.00	0.00	1.00
D	9	0.30	0.70	0.00	0.00	-0.01	0.00	0.00
X <sub>s</sub>	10	0.00	0.00	0.30	0.70	-0.02	0.00	0.00
D <sub>s</sub>	11	0.00	0.00	0.30	0.70	0.01	0.00	0.00
X	12	0.30	0.70	0.00	0.00	0.02	0.00	0.00
realab	13	0.21	0.49	0.09	0.21	-0.01	0.00	0.00
absorb	14	0.00	1.00	0.00	0.00	-0.01	1.00	0.00
realab <sub>s</sub>	15	0.09	0.21	0.21	0.49	0.01	0.00	0.00
absorb <sub>s</sub>	16	0.00	0.00	0.00	1.00	0.01	0.00	1.00
R	17	-1.00	1.00	0.00	0.00	0.00	1.00	0.00
R <sub>s</sub>	18	0.00	0.00	-1.00	1.00	0.00	0.00	1.00
H	19	0.06	1.15	0.03	0.06	-0.01	1.00	0.00
r	20	-0.06	-0.15	-0.03	-0.06	0.01	0.00	0.00
H <sub>s</sub>	21	0.03	0.06	0.06	1.15	0.01	0.00	1.00
r <sub>s</sub>	22	-0.03	-0.06	-0.06	-0.15	-0.01	0.00	0.00
REALINC	23	0.21	0.49	0.09	0.21	0.00	0.00	0.00
INC	24	0.00	1.00	0.00	0.00	0.00	1.00	0.00
REALINC <sub>s</sub>	25	0.09	0.21	0.21	0.49	0.00	0.00	0.00
INC <sub>s</sub>	26	0.00	0.00	0.00	1.00	0.00	0.00	1.00
E	27	0.00	-1.00	0.00	1.00	-0.01	-1.00	1.00

*Case 3 Policy Matrix: Fixed Exchange Rate, Flexible Money Wage*

		K	KS	L	LS	H	Hs	E
A	1	0.3	0	0.7	0	0	0	0
B	2	0	0.3	0	0.7	0	0	0
cpi	3	-0.257687	-0.132313	-0.601269	-0.308731	-0.574627	-0.425373	-0.425373
PA	4	-0.351716	-0.038284	-0.820672	-0.089328	-0.686567	-0.313433	-0.313433
PB	5	-0.038284	-0.351716	-0.089328	-0.820672	-0.313433	-0.686567	-0.686567
CPIs	6	-0.132313	-0.257687	-0.308731	-0.601269	-0.425373	-0.574627	0.4253731
PA <sub>s</sub>	7	-0.351716	-0.038284	-0.820672	-0.089328	-0.686567	-0.313433	0.6865672
PB <sub>s</sub>	8	-0.038284	-0.351716	-0.089328	-0.820672	-0.313433	-0.686567	0.3134328
D	9	0.2899254	0.0100746	0.6764925	0.0235075	-0.279851	0.2798507	0.2798507
X <sub>s</sub>	10	-0.023507	0.3235075	-0.054851	0.7548507	-0.652985	0.6529851	0.6529851
D <sub>s</sub>	11	0.0100746	0.2899254	0.0235075	0.6764925	0.2798507	-0.279851	-0.279851
X	12	0.3235075	-0.023507	0.7548507	-0.054851	0.6529851	-0.652985	-0.652985
realab	13	0.1958955	0.1041045	0.4570896	0.2429104	-0.391791	0.391791	0.391791
absorb	14	-0.061791	-0.028209	-0.144179	-0.065821	-0.966418	-0.033582	-0.033582
realabs	15	0.1041045	0.1958955	0.2429104	0.4570896	0.391791	-0.391791	-0.391791
absorbs	16	-0.028209	-0.061791	-0.065821	-0.144179	-0.033582	-0.966418	0.0335821
W	17	-0.051716	-0.038284	-1.120672	-0.089328	-0.686567	-0.313433	-0.313433
W <sub>s</sub>	18	-0.038284	-0.051716	-0.089328	-1.120672	-0.313433	-0.686567	0.3134328
R	19	-1.051716	-0.038284	-0.120672	-0.089328	-0.686567	-0.313433	-0.313433
R <sub>s</sub>	20	-0.038284	-1.051716	-0.089328	-0.120672	-0.313433	-0.686567	0.3134328
r	21	-0.051716	-0.038284	-0.120672	-0.089328	0.3134328	-0.313433	-0.313433
r <sub>s</sub>	22	-0.038284	-0.051716	-0.089328	-0.120672	-0.313433	0.3134328	0.3134328
REALINC	23	0.2059701	0.0940299	0.480597	0.219403	-0.11194	0.1119403	0.1119403
INC	24	-0.051716	-0.038284	-0.120672	-0.089328	-0.686567	-0.313433	-0.313433
REALINC <sub>s</sub>	25	0.0940299	0.2059701	0.219403	0.480597	0.1119403	-0.11194	-0.11194
INC <sub>s</sub>	26	-0.038284	-0.051716	-0.089328	-0.120672	-0.313433	-0.686567	0.3134328
T	27	1.0074627	-1.007463	2.3507463	-2.350746	27.985075	-27.98507	-27.98507

*Case 4 Policy Matrix: Flexible Exchange Rate, Flexible Money Wage*

		K	KS	H	Hs	T	L	LS
A	1	0.3	0	0	0	0	0.7	0
B	2	0	0.3	0	0	0	0	0.7
cpi	3	-0.273	-0.117	1	0	0.0152	-0.637	-0.273
PA	4	-0.363	-0.027	1	0	0.0112	-0.847	-0.063
PB	5	-0.063	-0.327	1	0	0.0245333	-0.147	-0.763
CPIs	6	-0.117	-0.273	0	1	-0.0152	-0.273	-0.637
PA <sub>s</sub>	7	-0.327	-0.063	0	1	-0.0245333	-0.763	-0.147
PB <sub>s</sub>	8	-0.027	-0.363	0	1	-0.0112	-0.063	-0.847
D	9	0.3	0	0	0	-0.01	0.7	0
X <sub>s</sub>	10	0	0.3	0	0	-0.0233333	0	0.7
D <sub>s</sub>	11	0	0.3	0	0	0.01	0	0.7
X	12	0.3	0	0	0	0.0233333	0.7	0
realab	13	0.21	0.09	0	0	-0.014	0.49	0.21
absorb	14	-0.063	-0.027	1	0	0.0012	-0.147	-0.063
realabs	15	0.09	0.21	0	0	0.014	0.21	0.49
absorbs	16	-0.027	-0.063	0	1	-0.0012	-0.063	-0.147
W	17	-0.063	-0.027	1	0	0.0112	-1.147	-0.063
W <sub>s</sub>	18	-0.027	-0.063	0	1	-0.0112	-0.063	-1.147
r	19	-0.063	-0.027	0	0	0.0112	-0.147	-0.063
r <sub>s</sub>	20	-0.027	-0.063	0	0	-0.0112	-0.063	-0.147
R	21	-1.063	-0.027	1	0	0.0112	-0.147	-0.063
R <sub>s</sub>	22	-0.027	-1.063	0	1	-0.0112	-0.063	-0.147
REALINC	23	0.21	0.09	0	0	-0.004	0.49	0.21
INC	24	-0.063	-0.027	1	0	0.0112	-0.147	-0.063
REALINC <sub>s</sub>	25	0.09	0.21	0	0	0.004	0.21	0.49
INC <sub>s</sub>	26	-0.027	-0.063	0	1	-0.0112	-0.063	-0.147
E	27	0.036	-0.036	-1	1	-0.035733	0.084	-0.084

## Appendix C:

Endo. Var.	Case 1: E	Case 2: T	Ratio	Endo. Var.	Case 3: E	Case 4: T	Ratio
A	0.00	0.00	--	A	0.00	0.00	--
B	0.00	0.00	--	B	0.00	0.00	--
CPI	-0.30	0.00	75	CPI	-0.42	0.01	-28
PA	0.00	0.00	--	PA	-0.31	0.01	-28
PB	-1.00	-0.01	75	PB	-0.68	0.02	-28
CPIs	0.30	0.00	75	CPIs	0.42	-0.01	-28
PAs	1.00	0.01	75	PAs	0.68	-0.02	-28
PBs	0.00	0.00	--	PBs	0.31	-0.01	-28
D	0.75	0.01	75	D	0.27	-0.01	-28
Xs	1.75	0.02	75	Xs	0.65	-0.02	-28
Ds	-0.75	-0.01	75	Ds	-0.27	0.01	-28
X	-1.75	-0.02	75	X	-0.65	0.02	-28
realab	1.05	0.01	75	realab	0.39	-0.01	-28
absorb	0.75	0.01	75	absorb	-0.03	0.00	--
realabs	-1.05	-0.01	75	realabs	-0.39	0.01	-28
absorbs	-0.75	-0.01	75	absorbs	0.03	0.00	--
R	0.00	0.00	--	W	-0.31	0.01	-28
Rs	0.00	0.00	--	Ws	0.31	-0.01	-28
H	0.84	0.01	75	r	-0.31	0.01	-28
r	-0.84	-0.01	75	rs	0.31	-0.01	-28
Hs	-0.84	-0.01	75	R	-0.31	0.01	-28
rs	0.84	0.01	75	Rs	0.31	-0.01	-28
REALINC	0.30	0.00	75	REALINC	0.11	0.00	--
INC	0.00	0.00	--	INC	-0.31	0.01	-28
REALINC <sub>s</sub>	-0.30	0.00	75	REALINC <sub>s</sub>	-0.11	-0.01	-28
INC <sub>s</sub>	0.00	0.00	--	INC <sub>s</sub>	0.31	-0.03	-28